Living Security Now

Trellix Update for Computacenter GKO

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Agenda

Who Are Trellix?

State of the Industry

The Trellix Portfolio

What is XDR?

Computacenter Enabling Success Framework

Competitive Information

Xtend Programme
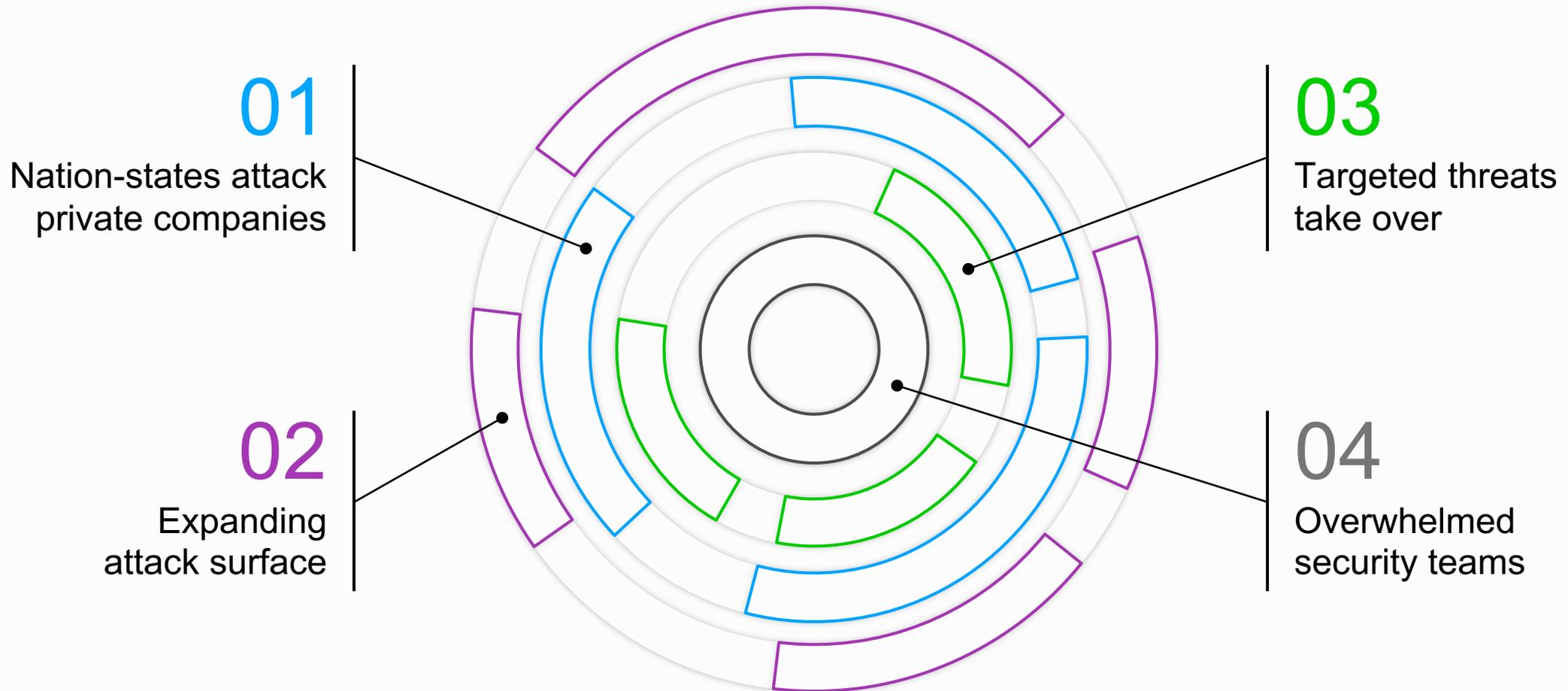
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State of the Industry

01
Nation-states attack private companies

02
Expanding attack surface

03
Targeted threats take over

04
Overwhelmed security teams

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Trellix Product Lines

Cloud

Network

Endpoint

Collaboration

Data

3rd PARTY INTEGRATIONS

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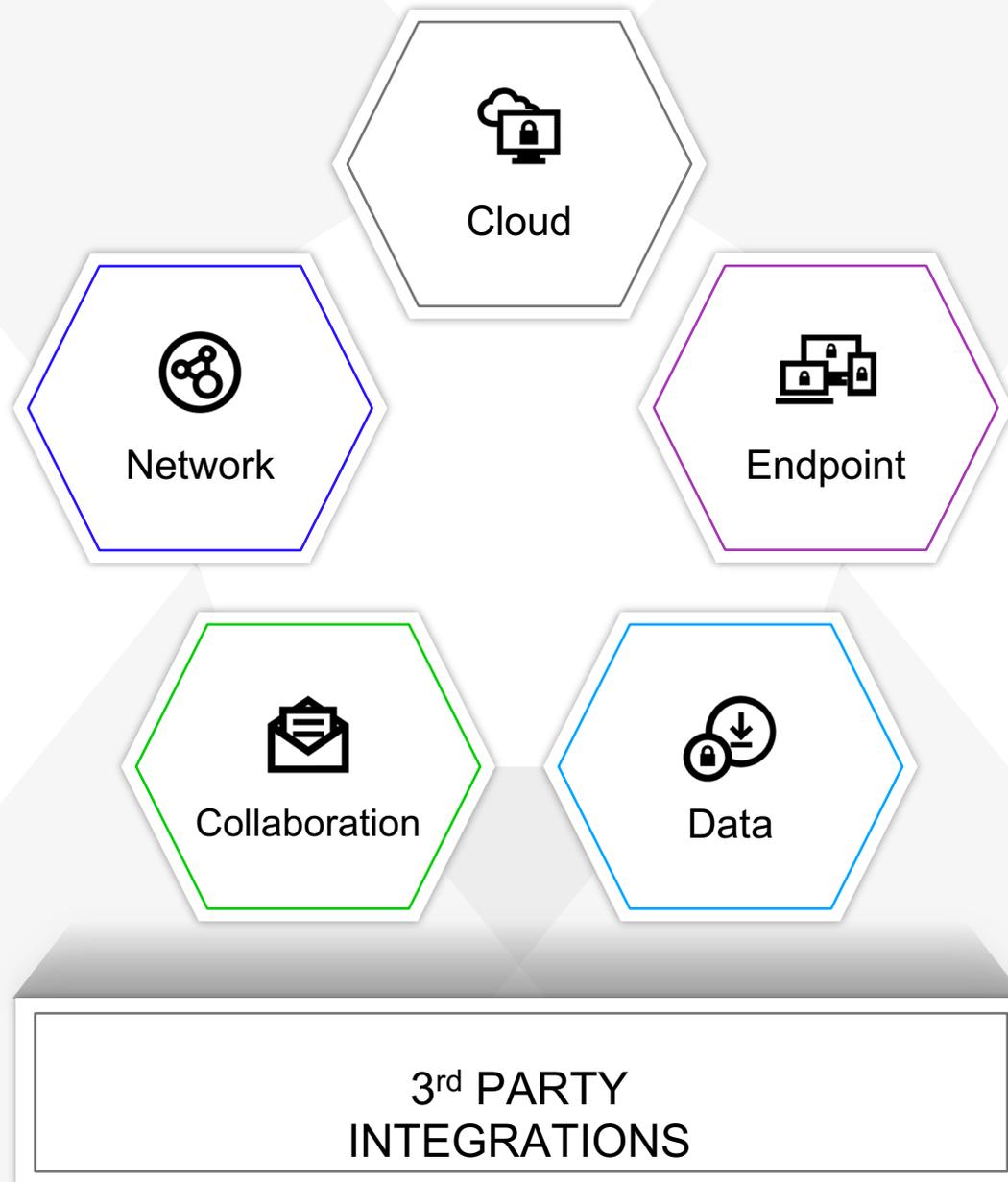
What is XDR?

X — Extended goes across several security vectors including endpoints, network, data, cloud, email and other third-party products.
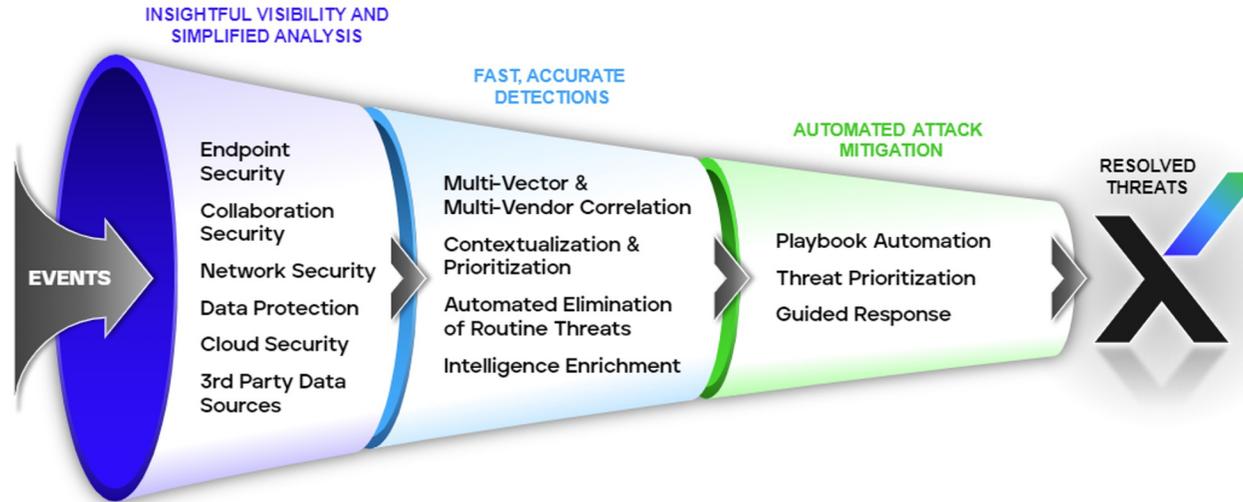
D — Detection comes from the ability to detect, correlate, and prioritize threats across multiple vectors the moment they arise.

R — Response enables your organization to be better prepared to respond effectively to attacks in real time.

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Trellix XDR Platform in action

Data is ingested, correlated, and contextualized with threat intelligence. Built-in playbooks provide an integrated analyst experience with automated remediation.

INSIGHTFUL VISIBILITY AND SIMPLIFIED ANALYSIS

FAST, ACCURATE DETECTIONS

AUTOMATED ATTACK MITIGATION

RESOLVED THREATS

EVENTS

Endpoint Security

Collaboration Security

Network Security

Data Protection

Cloud Security

3rd Party Data Sources

Multi-Vector & Multi-Vendor Correlation

Contextualization & Prioritization

Automated Elimination of Routine Threats

Intelligence Enrichment

Playbook Automation

Threat Prioritization

Guided Response

Why Trellix XDR Platform?

1 Ingests data from Trellix best-of-breed native security controls

2 Open data integrations from 1000+ third-party sources out of the box

3 Multi-vector, multi-vendor detections that prioritize threats

4 Extends contextualization with threat intel from native and third-party sources

5 Built-in playbooks for SaaS-based and on-premises response and orchestration

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Competitive Information

Trellix Endpoint Security

		Microsoft	CrowdStrike	SentinelOne	McAfee ENS	McAfee EDR	FireEye	Trellix
Attack Surface Hardening	Security Posture Recommendations	✅	🟡	❌	❌	✅	❌	✅
	Device Control	✅	✅	✅	✅	❌	🟡	✅
	Attack Surface Reduction (e.g., Application Control, ATP rules)	🟡	❌	❌	✅	❌	❌	✅
	Host Firewall	✅	🟡	❌	✅	❌	❌	✅
Out of Box Protection	Signatures and scanning (e.g., non-PE, dormant malware)	✅	❌	🟡	✅	❌	✅	✅
	Exploit Prevention, ML, Behavioral, Credential Theft	✅	🟡	✅	✅	❌	✅	✅
	Customizable and Connected Reputation blocking	❌	🟡	❌	✅	❌	🟡	✅
	Ransomware Rollback	🟡	✅	✅	✅	❌	❌	✅
Detect: Visibility	Sandbox Enrichment	🟡	✅	❌	❌	✅	✅	✅
	Streaming Log Events	✅	🟡	❌	❌	🟡	✅	✅
Investigate Respond	Investigate (hunt, process tree, contain)	✅	✅	✅	❌	🟡	✅	✅
	Adv. Forensics (Acquire evidence: Memory, Disk, Historical state)	🟡	🟡	🟡	❌	🟡	✅	✅
	Query/ Investigate clients directly at scale	❌	❌	❌	❌	✅	✅	✅
Operational Efficiency	On-prem Deployment	🟡	❌	🟡	✅	❌	🟡	✅
	Adv. management, deployment and automation at scale	🟡	🟡	🟡	✅	❌	🟡	✅
	macOS, Linux, Mobile	✅	✅	✅	✅	✅	🟡	✅

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Enabling Success Framework
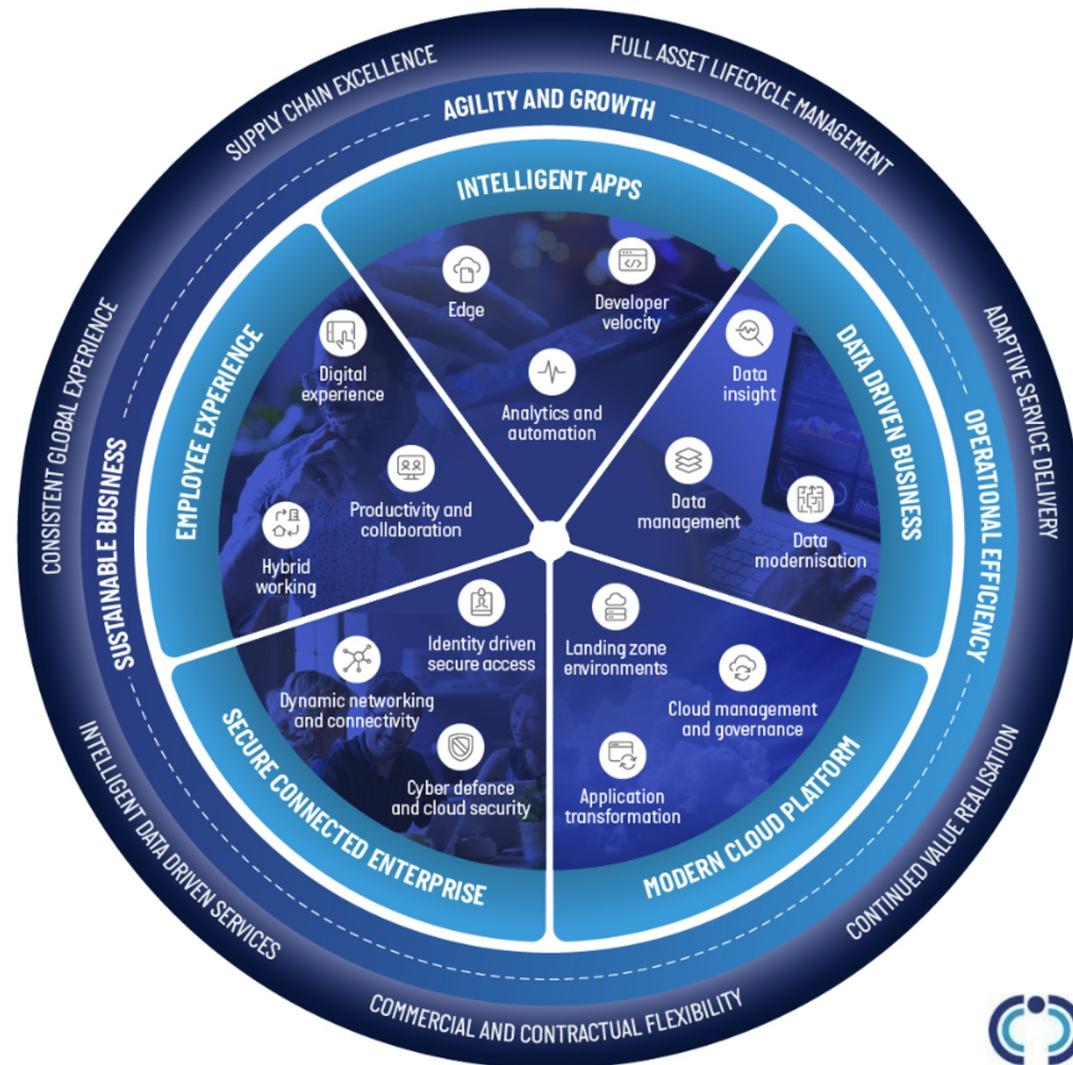
Cyber defence and cloud security - all products

Dynamic networking & connectivity - NDR

Productivity & Collaboration - IVX / IVX Cloud

Hybrid working - Skyhigh

Edge - Trellix Endpoint / HX / DLP

Analytics & automation - Insights / XDR / SOAR / ARC

Data - DLP / XDR bringing data into a single point / SIEM - Data Management

Landing zone environment - AWS

Cloud management & governance - Skyhigh / web gateways
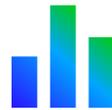
Trellix Xtend Partner Program

Simplified Partner Success and Engagement

Partner Care

A premium experience for global partners, with 24/7 support and ready access to sales resources

Demand Creation

Aligned sales plays that support Partners in building a healthy pipeline and accelerating deal registration

Trellix University

A continuous enablement process to support Partners throughout their journey with Trellix

Service Delivery

Service offerings that will empower Trellix and our Partners to best respond to customer needs

35% Deal Reg Protection!

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Our UK Business

Thank You

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