Welcome!

Partner Tech Summit – Rome

Network Security



Welcome



AGENDA

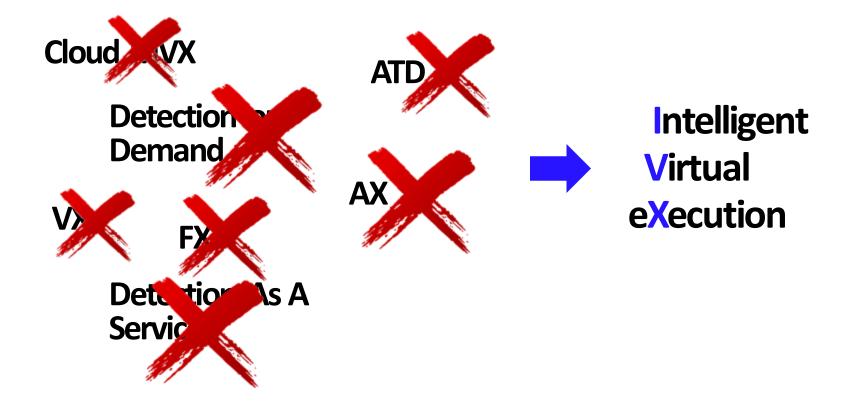
- Welcome
- Latest Updates and Product Line Pitching
- Use cases and Demonstration Guidance
- SE Resources How to Access
- POV Guideline and Process
- Trellix Differentiators
- Point of Contacts

IX Is this the Sandbox?



Cleaning up our portfolio

We have a confusion of sandbox products available to customers today





Proven technology to address three distinct use cases

IVX for Products

Targeted for Trellix Appliances

MVX detection created the sandbox market. Detection is our founding competency

Flexible deployment options that scale for scanning throughput with Network Security, Email Security, Endpoint, etc.

Clustered architecture instrumented for 200 potential simultaneous executions

Product: Trellix IVX

IVX for Investigators

Targeted for the SOC

Used during investigative workflows

Detonate suspicious content

Reverse engineer malware

Product: Trellix Malware Analysis

IVX for Collaboration Security

Targeted for Enterprise Applications

Organizations focused on digitizing their extended enterprise value chain

Integrates with enterprise applications

Mitigate the risk of working with external organizations and vendors

Products: Trellix IVX Cloud Trellix File Protect





End of Sale

End of Support for ATD / TIS



ATD/TIS – EOS & Last Support Dates

Platform	End of Sale	End of Support
ATD 3100	31-Dec-20	31-Dec-25
ATD 6100	31-Dec-20	31-Dec-25
ATD 3200	30-Jun-23	3 1-Dec-25 with ATD* 30-Jun-28 with IVX
ATD 6200	30-Jun-23	31-Dec-25 with ATD* 30-Jun-28 with IVX

* ATD -> IVX upgrade will be available in Q4'23



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End of Life Policy: https://supportm.trellix.com/webcenter/portal/supportportal/pages_productendoflife

Features Parity across Sandbox products

	Trellix ATD	Trellix IVX	Trellix IVX Cloud	Trellix File Protect	Trellix Malware Analysis
Hardware	\checkmark	\checkmark		\checkmark	\checkmark
Virtual	\checkmark	Q4'23		\checkmark	
Cloud		\checkmark	\checkmark	\checkmark	
Web UI	\checkmark	Q4'23	\checkmark	\checkmark	✓
macOS & Linux images		\checkmark	\checkmark	\checkmark	\checkmark
Live Mode Analysis	\checkmark	Q4'23	\checkmark		\checkmark
File Share Scanning		via FX		\checkmark	
Integration with ENS/EDR	\checkmark	via TI E	via MVISION ePO		
Integration with Email		via EX	via ETP		
Integration with IPS	\checkmark	\checkmark	\checkmark		
Integration with Skyhigh SWG	\checkmark	\checkmark	1H'24		
Integration with TIE	\checkmark	\checkmark	\checkmark		1H'24
Integration with XConsole			\checkmark		
ICAP Submission	via SWG	1H'24			



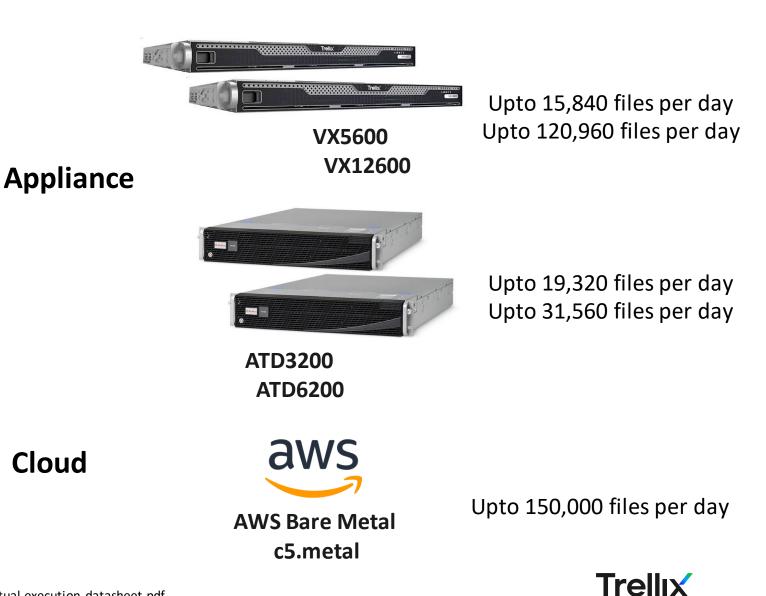
IVX Appliances

Collaboration Security, powered by Trellix IVX



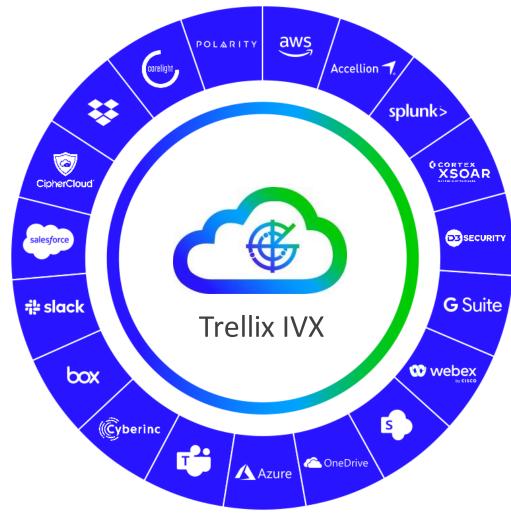
Trellix IVX (Formerly VX)

- Signature-less, dynamic analysis engine that captures and confirms zero-day, and targeted APT attacks
- Detonates files, URLs, web objects, and email attachments within proprietary hypervisor instrumented for over 200 potential simultaneous executions
- Static scanning includes object decomposition & emulation, machine learning and statistical analysis to conduct one-to-many analysis
- Integrates with Trellix Network Security, Trellix Email Security, Trellix File Protect and Trellix Endpoint Security
- Analyzes threats across Windows, macOS and Linux operating system environments



Trellix IVX Cloud (Formerly DaaS)

- Cloud-native service that delivers flexible file and content analysis capabilities to identify zero-day, and targeted APT attacks
- Integrate with security operations center workflow, SIEM analytics, data repositories, customer web applications, and more!
- Integrates with cloud services like AWS, Azure, Google, and cloud tools like Dropbox, Box, OneDrive and enterprise applications like Salesforce.com, Webex, Slack, Microsoft Teams and more!
- Compiles in-depth analysis details, including MITRE ATT&CK mapping, extracted objects, IOCs, memory dumps, pcap, screenshots and more!
- Available through Trellix channels or directly through the AWS Marketplace





File submissions rate at 100 per minute Hash submission rate at 200 per minute



Trellix File Protect (Formerly FX)

- Secures data assets against attacks that originate from backups, online file transfer, cloud, and portable file storage devices
- Analysis of over 200+ file types such as Portable Executables, Documents, PDF, Scripts, Archives, and Multimedia files
- Provides continuous, scheduled, and on-demand scans of CIFS, NFS, SMB, WebDAV and compatible file shares
- Provides proactive protection for NetApp ONTAP, Amazon S3 buckets and Microsoft OneDrive & SharePoint
- Deploys in active Quarantine (protection) or Analysis (monitoring) modes
- Integrates with Trellix Central Management and Trellix Dynamic Threat Intelligence



Trellix Malware Analysis (Formerly AX)

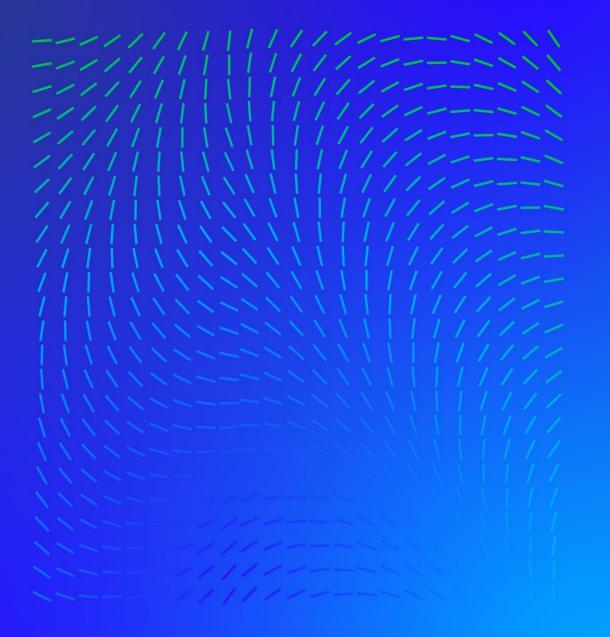
- Forensic analysis solution that gives security analysts hands-on control over auto-configured test environments
- Safely execute and inspect malware, zero-day, and APT attacks embedded in files, web pages and email attachments
- Reports changes to file systems, memory, and registry in OS and applications
- Offers live-mode or sandbox-mode to analyze zero-day exploits along with VNC viewer
- Analyzes threats across Windows, macOS and Linux operating system environments
- Integrates with Trellix Central Management, Trellix IVX Cloud and Trellix Dynamic Threat Intelligence

Appliance

AX5600



Upto 10,000 analyses per day



IVX Roadmap



Safe Harbor Statement

This slide deck may include roadmap information, projections or other information that might be considered forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ

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Roadmap: Trellix IVX On-Prem

Detect the threats that matter. Detect the undetectable

Recent

Released 9.1.5 (Mar'23)

Improved Protection

Password protection archives extraction Support for OneNote samples Unpack UPX-packed binary ELF and macOS samples YARA rules support version 4.1.0

Platform Support

Faster database backup during appliance upgrade

Integrations

- On-Prem TIE Integration
- On-Prem Skyhigh SWG Integration

Coming Soon

Upcoming Release 10.x (Q4'23)

ATD -> IVX Upgrade Path Web UI for IVX (AX use case)

Improved Protection

Live mode in IVX Improved HTML attack detection

Integrations

• TIE SaaS Integration

Platform Support

Virtual FX – KVM

• Virtual IVX – VMWare ESXi

Exploring

Improved Protection

Updates to Guest Images Google Suite Support

Integrations

Private GTI Integration ICAP Support

Management/Reporting

Web UI Enhancement (Cluster results) Dashboard improvements Improved Alerts Notifications

Platform Support

Virtual IVX – Azure Virtual IVX – Nutanix



Roadmap: Trellix IVX Cloud

Cloud-based sandboxing that detects known and unknown malware

Recent

Released 2023.09.01 (Sep'23)

Integrations

XConsole Integration Trellix IAM Global Integration Skyhigh Integration

Improved Protection

GCP file scan size increased to 100MB URL Prefetch size increased to 100MB

Management/Reporting

Improved GCP and Teams Workflow

Platform Support

Oxylabs Proxy Support

Coming Soon

Improved Protection

Updates to Guest Images

Management/Reporting

Export option for Submissions and Alerts

Set daily/monthly limit for subscriptions

Platform

Japan region availability Trellix-F to Trellix IAM migration

Exploring

Improved Protection

Updates to Guest Images Google Suite Support

Integrations

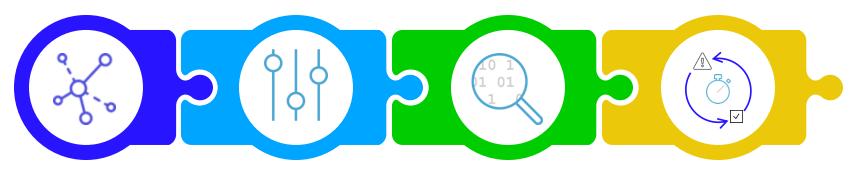
ServiceNow Zoom

Management/Reporting

Generic Dashboard improvements Quota and key expiration notifications

User login and submission audit trait

NDR Secures your Network at the Speed of the Adversary



Visibility

- Level 7 Metadata
- Post-compromise
- Anomaly Detections

Detect & Protect Multiple detection methodologies aligned to the MITRE Attack framework

Investigate

- Scope / Scale / Enrich
- Network Investigator
- Event-based packet capture
- Full packet capture

Respond

- Ability to block traffic
- Isolate endpoints (XDR)
- Update firewall rules (XDR)

Trellix

Latest Updates

Network Security



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The issue with traditional NDR

- Anomalies are signals not detection
- Normal always changes so you must constantly tune
- Time spent investigating inconsequential alerts
- Built for throughput, not deep inspection





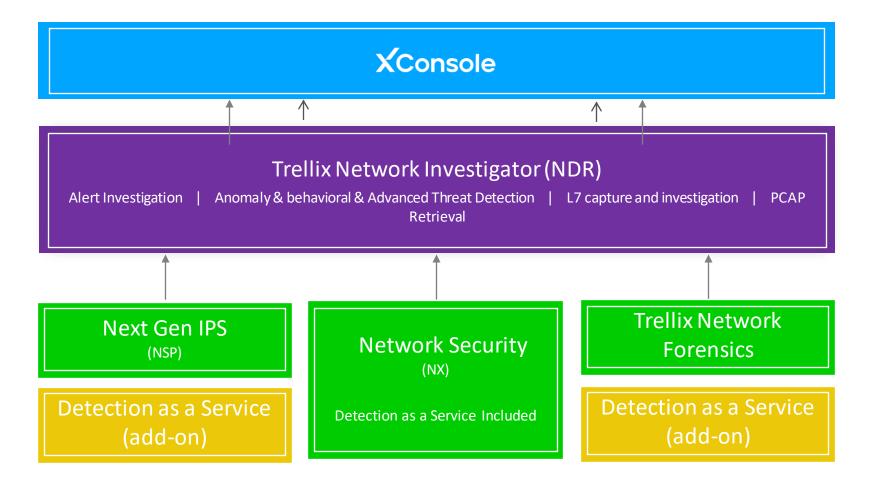
Deep analysis reveals the threats that matter

- Detection is our founding competency
- Years invested tuning machine learning models
- Continually adapt as threats evolve
- Full, deep packet inspection across multiple threat vectors
- Layer7 metadata provides additional context for investigation and hunting

Customers value our high-fidelity alerts



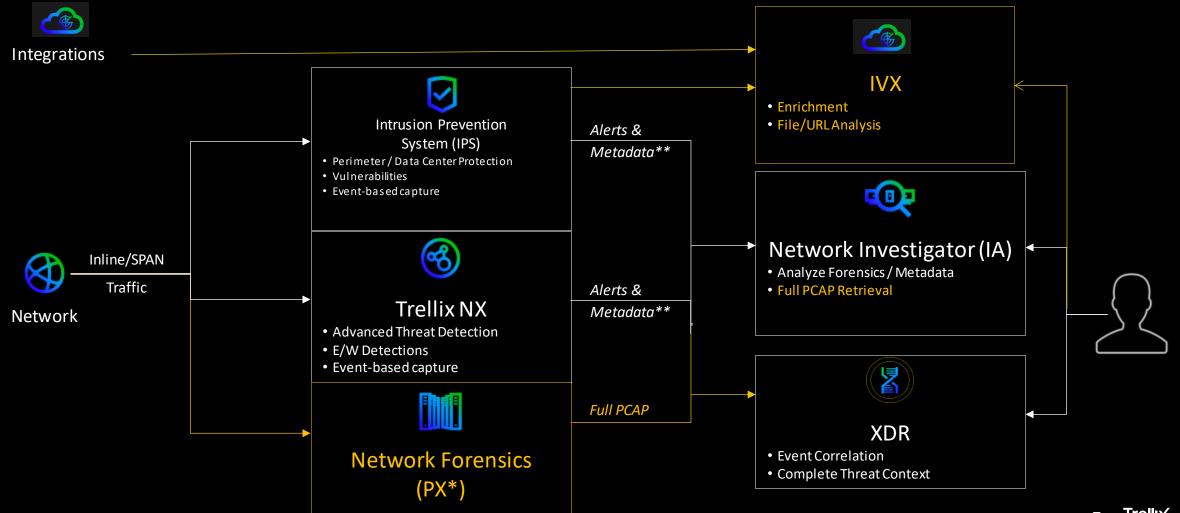
Bringing a SecOps perspective to NDR



- Leveraging our SecOps and Detection focus
- Consolidation of existing and new ML models in one module
- Supplemented with context decoration, hunting and PCAP acquisition



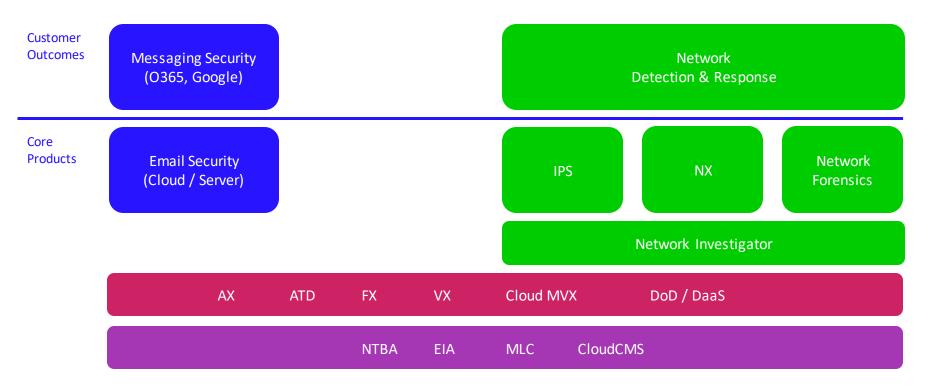
NDR Solution Architecture



Xpand

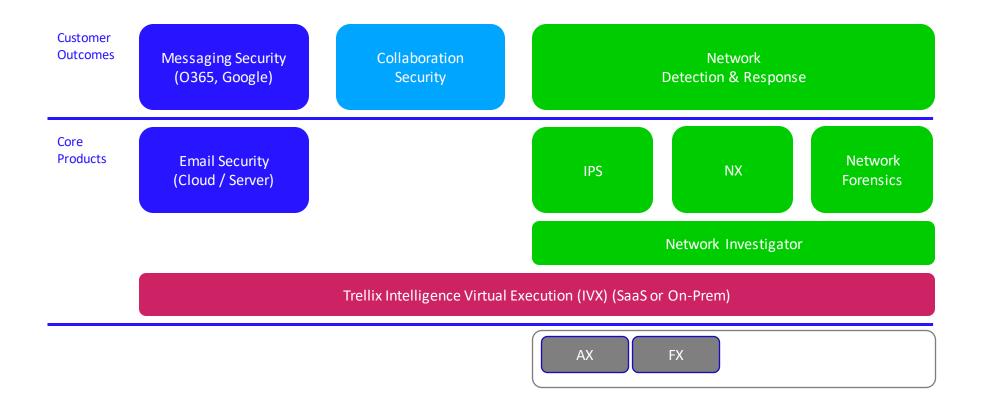
*Optional Outcome ** Metadata from either IPS or NX

Network + Email Portfolio - Before





Network + Email Portfolio - NOW





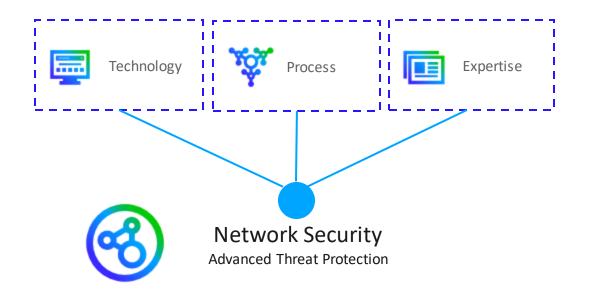
NDR Components



Network Security (NX)



Trellix Network Security at-a-Glance



Signatureless IVX engine inspects suspicious objects to identify targeted, evasive and unknown threats

Codified intelligence for faster detection and resolution of newfound threats

Dynamic threat intelligence protects customers before they are aware a new threat is active

Flexible deployment model that scales and grows with your network

Integrated IPS & SSL Decryption improves efficiencies, while reducing costs



IVX Is this the Sandbox?



MVX "The Sandbox"

- Trellix Hardened Hypervisor
- Custom hypervisor with builtin countermeasures
- · Designed for threat analysis



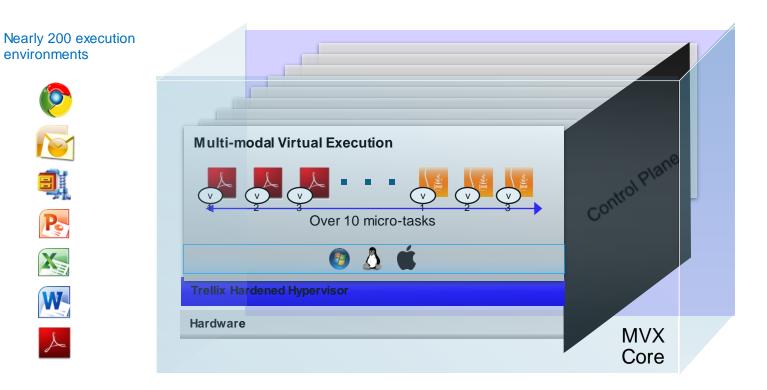
• Multiple operating systems

• Multiple service packs

Multiple applications

Multiple file-types

- Threat Protection at Scale
- Over 2000 simultaneous executions
- Multi-stage analysis

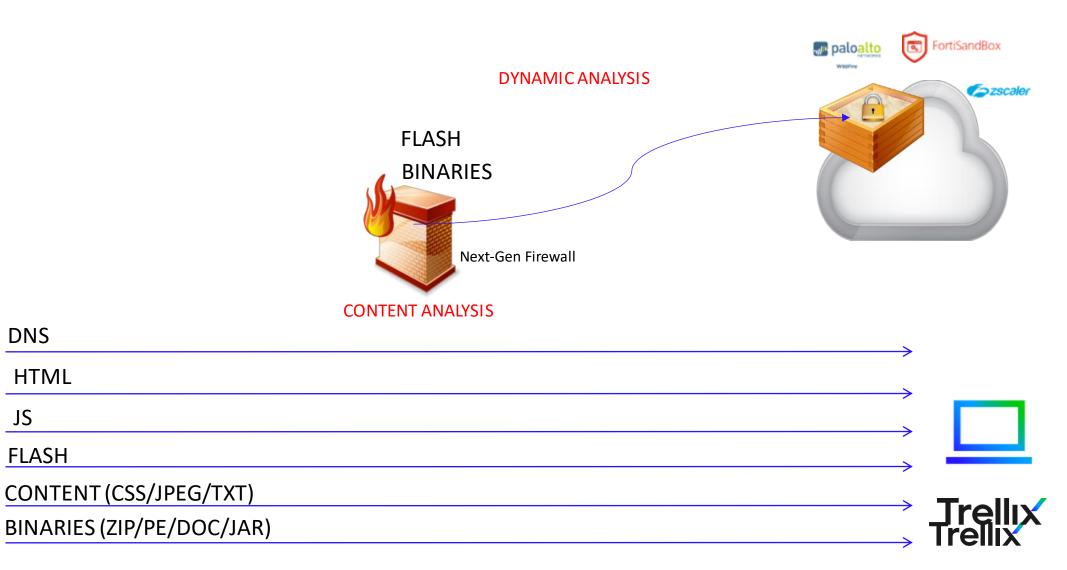


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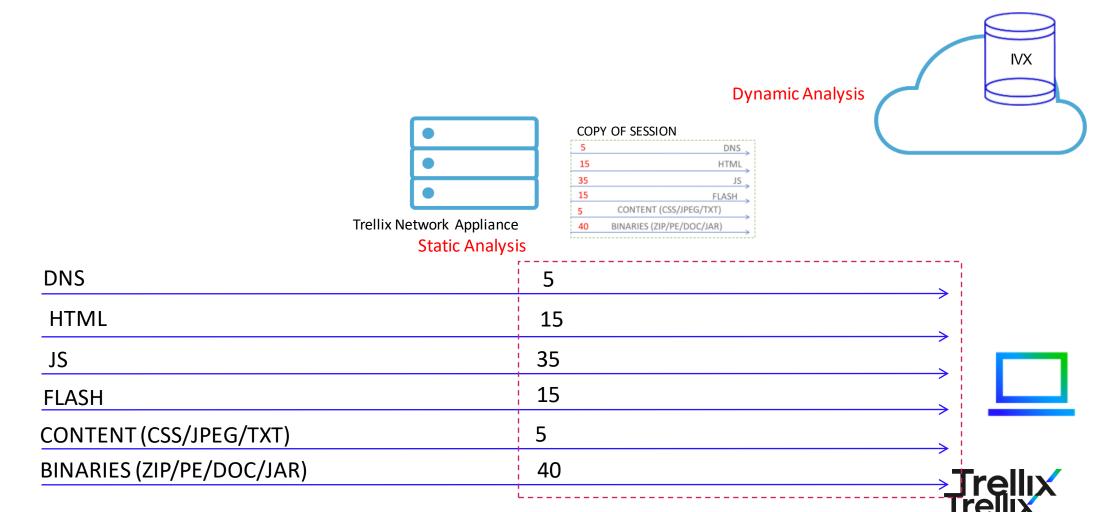
Commodity Attacks

Single-Flow (File-based) Analysis



Advanced Attacks

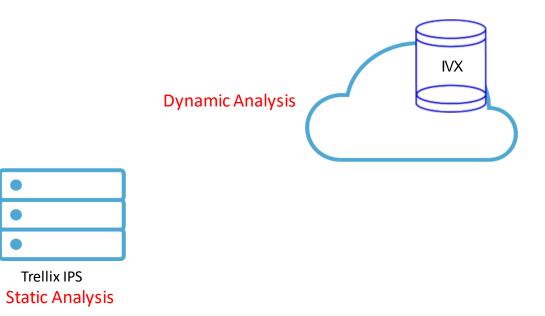
Multi-Flow (Session-based) Analysis



Total > 50

IPS Difference

Protecting Vulnerable Assets from Exploits





Attack against Vulnerability





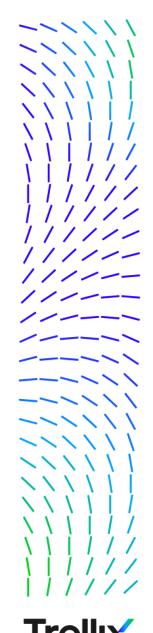
Trellix Network Security Business Value

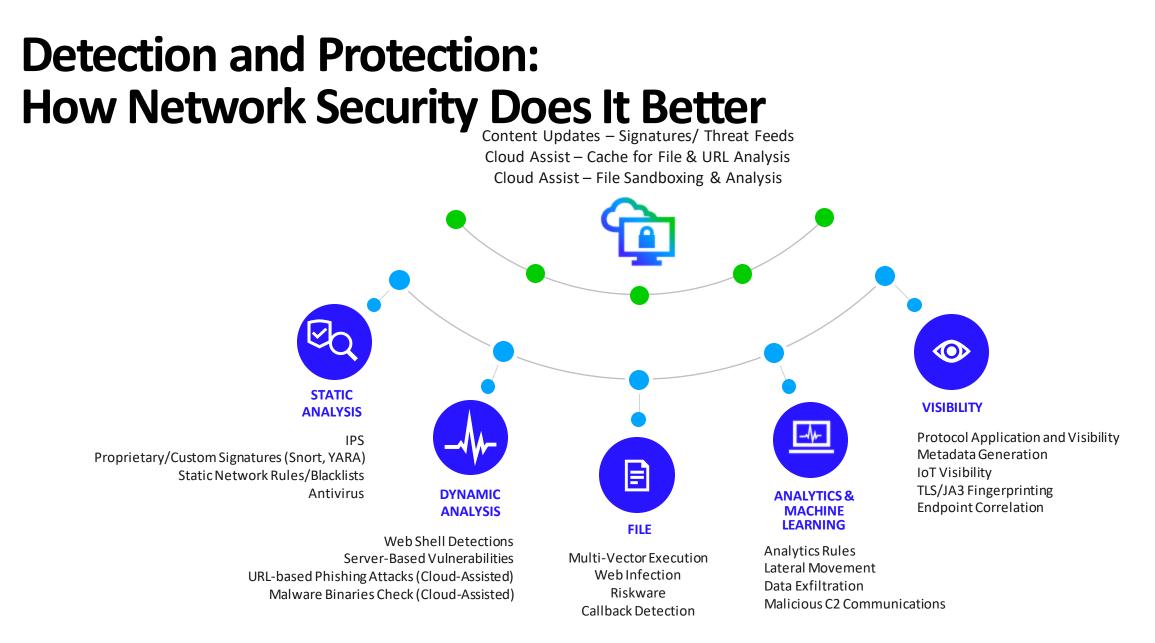
Trellix	NETWORK SECU	ITY							Dechoord	Nema IPS Sectings Reports Abou	• (****•) (() • ***2 III	•
Alerts	As of 03/31/2022 21:1	EQ3 ENVITO										
	Alerts (7711)											
	012/01/2021 21:12:0	- 03/31/2022	21:12:03 (Fws	3 Months) Nerro Bide Acknowl	edged - Airrt Treffic							
• Vening	1-20 of 7711 Alerts								Results per		4 5 - 35 36	
	Alert Type		file Type	Malware	Severity	Time (UTC) +	Victim P	Attacker IP	UR.	θ Artilacts	NDSam	\$14.256
	Melware Calback			Malicious SSI. DridesCert		03/28/22 07 31 53				N		
	Malware Caliback			Malicous SSL Drides/Cert		03/28/22 07:90 21						
	Melware Cellbeck			Malicipus SSI. DridesCen		03/28/22 06:25:29						
	Maiware Caliback			Malcous.SQ. Droles/Cen		10128/22 05:53:47		216.120.236.62				
	Malware Caliback			Malicious.SSL Drides/Cert		05/28/22 05 22:32						
	Malware Caliback			Malicious SSL DridesCert		03/28/22 04:50:17						
	Malware Caliback			Malicious SSI. DridesCert		03/28/22 04 16 45						
	Malware Caliback			Malicious.59. Drides/Cert		03/28/22 03:45:31						
	Malware Caliback			Malicious.SSI. DridesCert		68/28/22 031317						
•	Melware Caliback			Malicious SSI. Drides Cert		03/28/22 02:42:45		216.120.236.62				
	Melware Celbeck	124115		Malicipus SSI. Drides Cert		08/28/22 02:09 48	10121078	216.120.236.62		N		
	Malware Caliback			Malicious.SSI. Drotes Cert		00/28/22 01:57:20						
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	Malware Caliback			Malicious 59, DridesCert		03/28/22 01 01 28						
	Infection Match			Print LRE Fromm		09/28/22 01:01:13			http://thurch.ko-center.nes/PatiletCOW			
	Infection Match					09/28/22 01:01:13			http://church.ko.censer.net/PESkdCOW			

Prevent Malicious Attacks by catching threats that other solutions miss

Reduce Breach impact by empowering expert decisions supported by multiple, dynamic machine learning, AI and correlation engines

Improve Security Efficiencies by eliminating noise and providing the alerts that matter



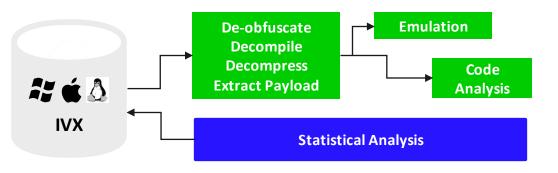




Industry-Leading Malware Analysis

Adds a multitude of heuristics, deep code and content analysis, including:

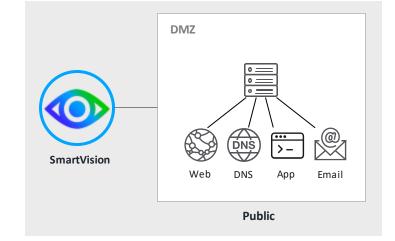
- Code Analysis: includes Function analysis and Similarity analysis
- **Statistical Analysis:** includes N-gram analysis and Entropy analysis;
- Embedded URL analysis capability
- Emulation Analysis: includes Object emulation
- **Global cloud-based analysis** of known and unknown objects.

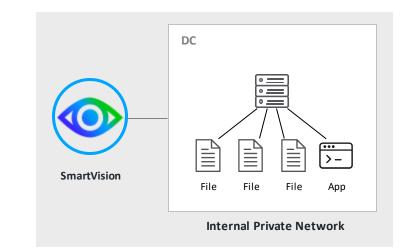




SmartVision Lateral Threat Detection

- 180+ rules for lateral movement detection
- Provides full kill chain detection that targets east-west, server-facing deployments
- Machine learning framework with data-exfiltration detection JA3 detection for identifying encrypted communication Web shell Detection (visibility into attacks on Webservers) Lateral movement of malware (MVX detonation) Provides L7 context around every real-time alert Map adversarial techniques with the MITRE ATT&CK Framework Ability to record and capture packets for SmartVision alerts







SmartVision Techniques

Remote user/group/session enumeration	Remote share enumeration	Detect Mimikatz activity generically	NetFlow-based detection
Uploads of EXE, DLL, MOF files to C\$, ADMIN\$, etc.	Remote service launch	Remote registry service launch or access	Remote task scheduling via ATSVC
SSL/TLS JA3 Fingerprinting	PsExec Activity	DNS Zone Transfer	WMI Remote Shell Launch



Yes, there is a light IPS onboard NX:

Compliance Checkbox

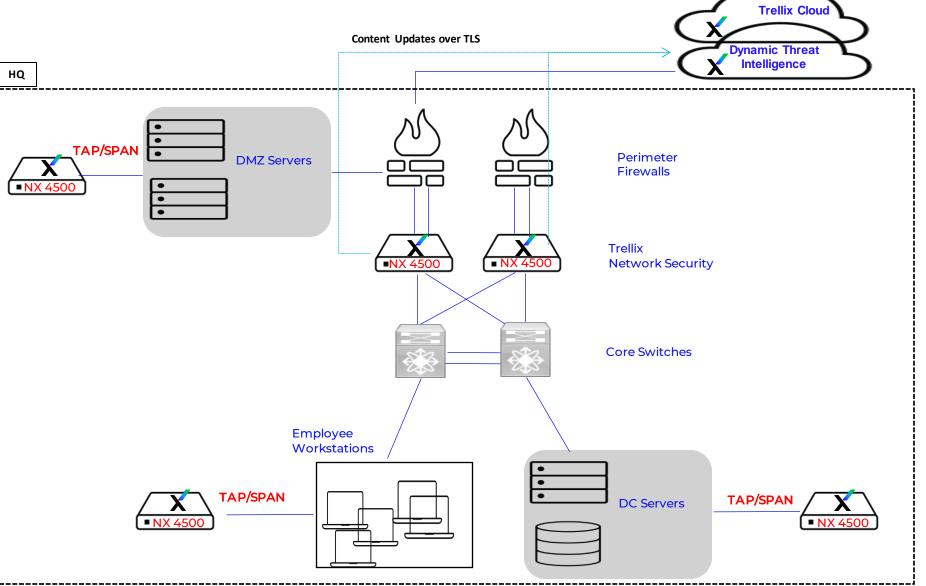
- IPS Single Packet detection Low Fidelity
- IPS / IVX Confirmed Single + IVX detonation Higher Fidelity

\bigcirc	06/02/22 20:01:44	10.12.10.41	10.12.12.15	••••	15	Possible DCSync Detected	exploit	UNKNOWN
\bigcirc	05/18/22 08:03:02	10.12.21.12	10.12.19.134	••••	28	Nmap Scanner Traffic Detected	recon	нттр
\bigcirc	05/18/22 08:01:05	10.12.21.12	10.12.19.134	••••	1	Scanning Activity - Nmap, SMB	other	SMB
\bigcirc	05/17/22 04:09:35	10.12.11.181	10.12.250.105	••••	1	Malicious File Transfer - Mimikatz, Retrieval via Script	exploit	нттр
\bigcirc	05/17/22 04:01:25	10.12.11.181	10.12.250.105	••••	1	Malicious File Transfer - Mimikatz, Retrieval via Script	exploit	нттр мух

Use Trellix IPS for strict IPS & Data Center Protection



Deployment Options

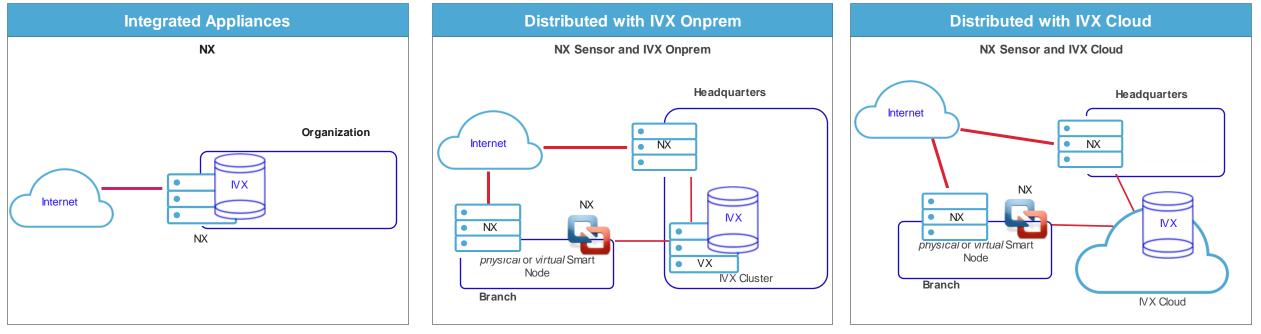




NX Deployments Architectures

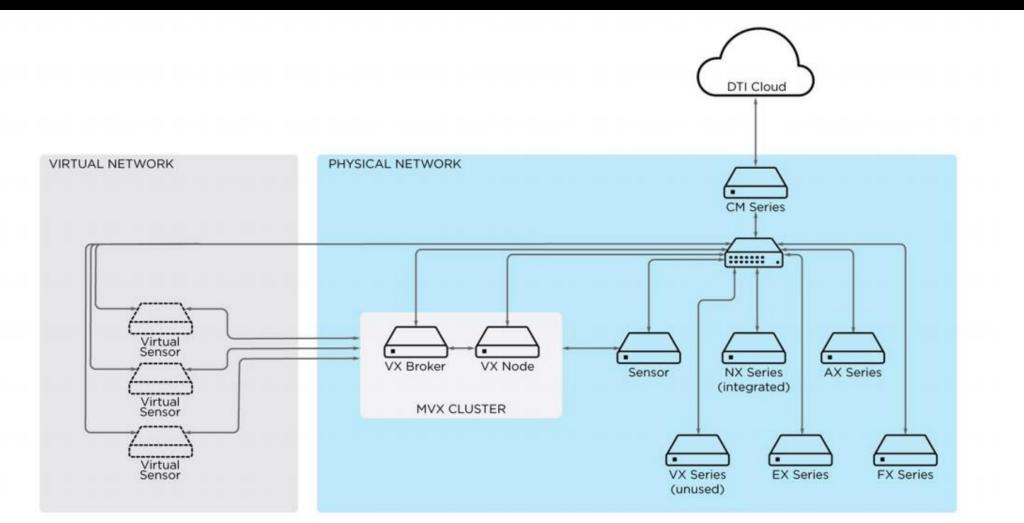
- Hardware Integrated
- Hardware / Virtual IVX-Onprem
- Hardware / Virtual IVX-Cloud

- Public Cloud (AWS / Azure)
- SaaS (iboss + Trellix)





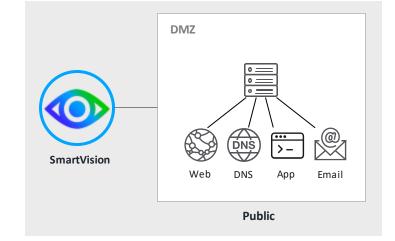
IVX Separation VX Architecture (On-Prem)

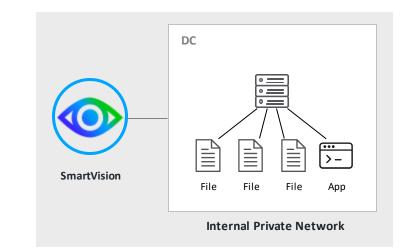


Trellix

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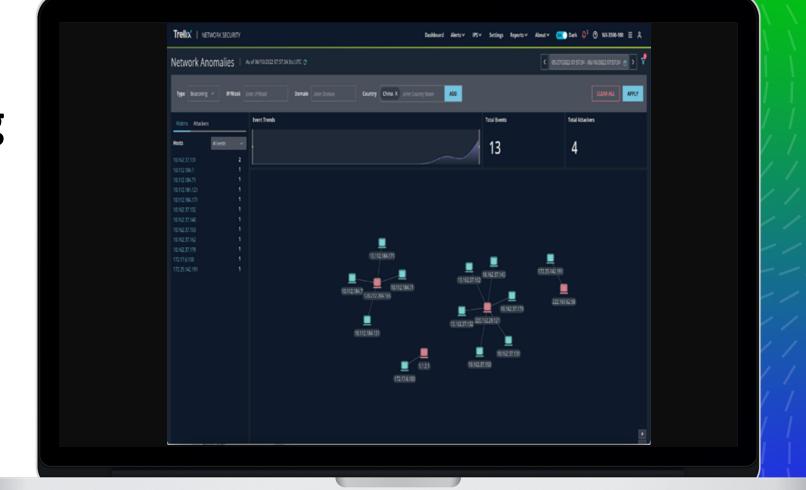
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Using ML to Detect Beaconing

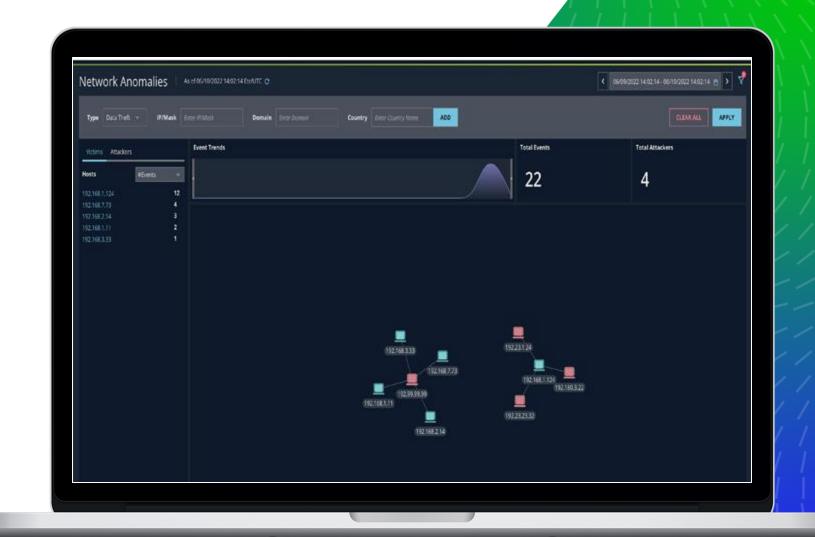
- ML-powered detection based on time-series data
- Relies on flow and protocol metadata from Suricata engine
- Alerting based on source/destination pairs





Using ML to Detect Data Exfiltration

- Bi-directional net-flow records from Suricata engine
- ML-based volumetric analysis of flow data
- Learning mode to develop network baseline
- Adjusts to different size networks & traffic patterns to best baseline





MITRE Alert Mapping

		RD ALERTS S	ETTINGS REPORTS	ABOUT			
FireEye Netwo	rk SmartVision as of 11/14	4/2019 12:32:45 US/Pacific					
🔻 Group By: nar	me 🥑 Date Range: 11/13/2019 12:3	2:45 - 11/14/2019 12:32:45 🥑	Severity: all 🥑				
							20
	MAX SEVERITY 🎝	NAME I			ALERT COUNT	li	FIR
>	•••••						11,
	•••••						11,
	••••						11,
							20 I
ID	D J ^z NAME J ^z	TYPE J ²	ARTIFACTS	TIME J.	SOURCE IP (PORT)	DESTINATION IP (PORT) ↓ ≟
> 97		T1035 / PsExec Activity	N/A	11/13/19 20:53:01	192.168.31.135 (49367)	192.168.31.163 (445)	
> 96		T1035 / PsExec Activity	N/A	11/13/19 20:53:00	192.168.31.135 (49367)	192.168.31.163 (445)	
> 94	4 Sysinternals PsExec Activity	T1035 / PsExec Activity	ASSOCIATED FILE ANALYSIS	11/13/19 20:52:59	192.168.31.135 (49367)	192.168.31.163 (445)	
			_				
© Copyright 2019 FireEy	ye, Inc. All rights reserved. NX 8.3.1.87	0164 2019-10-31 19:51:26 La:	st Reboot: 2019-11-11 22:36:4	5 Appliance Id: 002590	85164E Customer: LICENSE'S	0RG 900050100 @ VPS2.FI	REEY

Mitre Att&ck Mapping — MITRE ATT&CK[™] details

Execution through API

T1106

Initial

Access

Adversary tools may directly use the Windows application programming interface (API) to execute binaries. Functions such as the Windows API CreateProcess will allow programs and scripts to start other processes with proper path and argument parameters. (Citation: Microsoft CreateProcess) Additional Windows API calls that can be used to execute binaries include: (Citation: Kanthak Verifier) * CreateProcessA() and CreateProcessW(), * CreateProcessAsUserA() and CreateProcessAsUserW(), * CreateProcessInternalA() and CreateProcessInternalW(), * CreateProcessWithLogonW(), CreateProcessWithTokenW(), * LoadLibraryA() and LoadLibraryW(), * LoadLibraryExA() and LoadLibraryExW(), * LoadModule(), * LoadPackagedLibrary(), * WinExec(), * ShellExecuteA() and ShellExecuteW(), * ShellExecuteExA() and ShellExecuteExW()

Rules Hit

• Executable file created in suspicious location ; Process creating executable file in suspicious location

MITRE Mapping to Alerts with details

Map Alerts to MITRE ATT&CK: https://attack.mitre.org/matrices/enterprise/



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Exfiltration

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Application Visibility

Application Visibility	Client	Payload Service		
Sessions 💿 Traffic Volume				Day WeekN
	Sr No.	Application Name	Sessions 🗢	Traffic Volume 🗸
		нттр	158758	26 GB
	2	нттрѕ	85217	4 GB
32.4b	3	IMAPS	2674	55 MB
	4	POP3S	787	21 MB
	5	AUDIT	1	3 MB
	6	SSL	247	1 MB
	7	NetBIOS-ssn (SMB)	237	1 MB
HTTP 86.3% Skype Auth 0.1% DCE/RPC < HTTPS 13.4% Kerberos <0.1%	0	SMTPS	122	733 КВ
 IMAPS 0.2% IMAP <0.1% POP3S 0.1% LDAP <0.1% SMTP <0.1% 		Skype Auth	172	578 KB
AUDIT <0.1% RTMP <0.1% Heroix Long SSL <0.1% 0NS <0.1% <0.1%	10	Kerberos	236	415 KB
 NetBIOS-ssn (SMB) daytime <0.1% Groove <0. <0.1% CSNET Mailbox N SMTPS <0.1% <0.1% 	% 1 to 10 of 21 App	plications		< <u>1</u> 2 3 >

Dashboard view of Top Applications seen on Network (Client-side browsers, applications along with network usage)



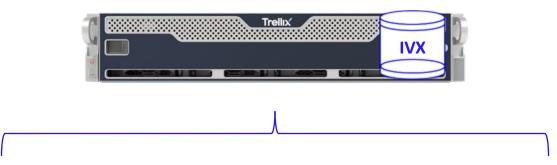
Evidence Collector – Xconsole/XDR Integration

Whitelists Notifications Custom Rules YARA Rules Configuration SSL Intercept Port Mirroring **Evidence Collector 3rd Party Feeds** Appliance Backup & Appliance Licenses Login Banner

Commbroker configuration remo	oved successfully.					×
Input Type		Interface	Protocol			
syslog	•	ether1	- ТСР			•
		IP Address: 10.128.45.95				
Port						
Configuration List						ADD
-	1-1-1		Protocol	Dent	. etter	
Input Type	Interface		Protocol	Port	Action	
syslog	ether1 (IP Address: 10.128.45	5.95)	SSL	514	Ê	
SSL Certificate Configuration	This configuration is mandato	ry for SSL protocol.				
Server Certificate		Root CA Certificate	_			
web-cert_new_ssl	•	rootCA_cb_new	·			
Did not find certificate? Add Certif	icate	Did not find certificate? Add Certificate				
Require Client Certificate 3		Allow Untrusted Client Certificate 3			_	
					U	PDATE
Enable Settings						
OFF Tapsender	ON Commbroker					



More than a threat detection sandbox

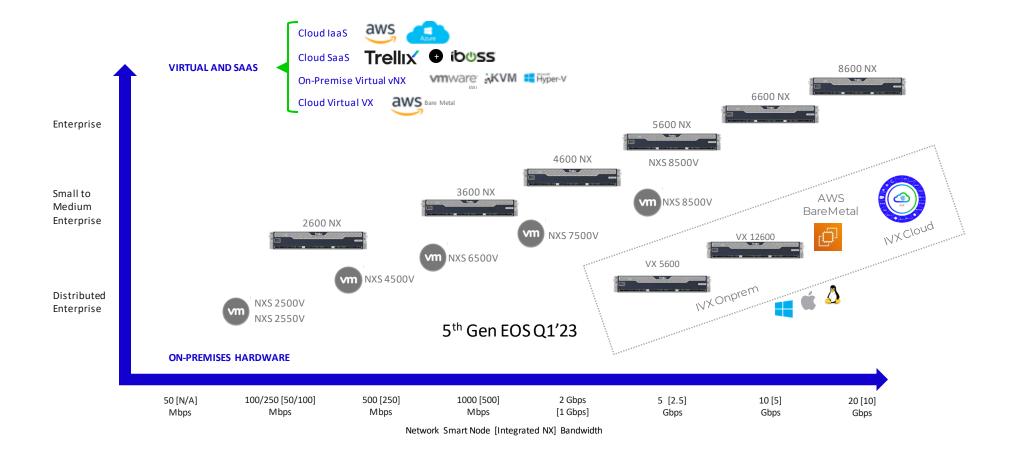


- Riskware
- SSL Intercept
- TLS Fingerprinting
- Beaconing Detection
- Phishing Detection
- Data Exfil Detection

- Call back detection
- IoT Detection
- Webshell Detection
- IPS (for "compliance only")
- Lateral Movement
- Metadata generation



Trellix NX Scale and Flexible Deployment Options





NX Sizing

By Throughput

• Sensor mode is double Integrated

Submissions

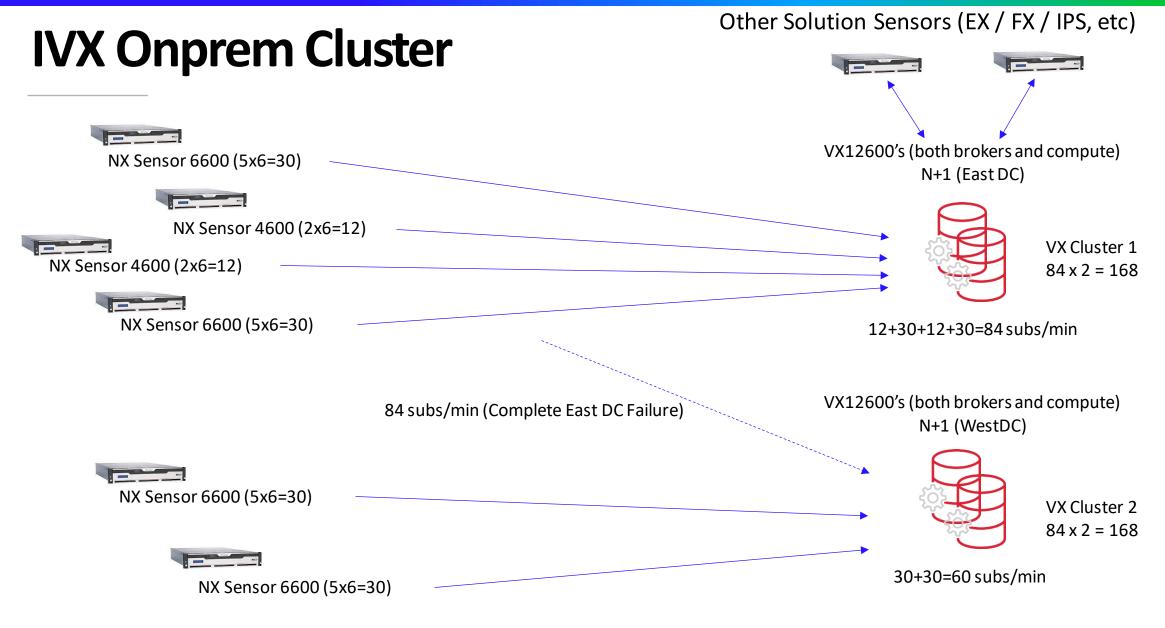
- show submissions
- Spec BW * 6 = Max Submissions

IVX Onprem

- True HA is 3 VX appliances
- At least 2 VX's should run as brokers.
- VX 5600 = 11 Subs/min
- VX 12600 = 84 subs/min
- Example NX4600 in Sensor mode is 2 Gigs. 2x6=12.
 - -7 NX 4600's per VX126000 (max utilization, no geo HA considered)

Cumulative Stats in timespan	2018-12-15	15:58:48	to 2	2018-12-16	15:58:48
			:	: Total	: Rate/minute
Submissions			:	: 6	: 0.004
Submissions(url)			;	: 0	: 0.000
Submissions(file)			:	: 6	: 0.004







Sizing Continues

SmartVision is a ~20% hit when not in dedicated SV mode.

• Ie. NX4600 sensor is now 1.6 Gigs instead of 2.

Evidence Collector ~ 5-10%

• Comm Broker alone 0% hit. Just syslog on mgmt.

SSLi

- Hit varies
- On integrated NX4600 (100% SSL is a 50% hit.)
- Not platinum coated SSLi (meant for smaller sites, Enterprise SSLi decrypt sandwich should be considered)

Unified Sizing guided located on Charepoint or siesmic

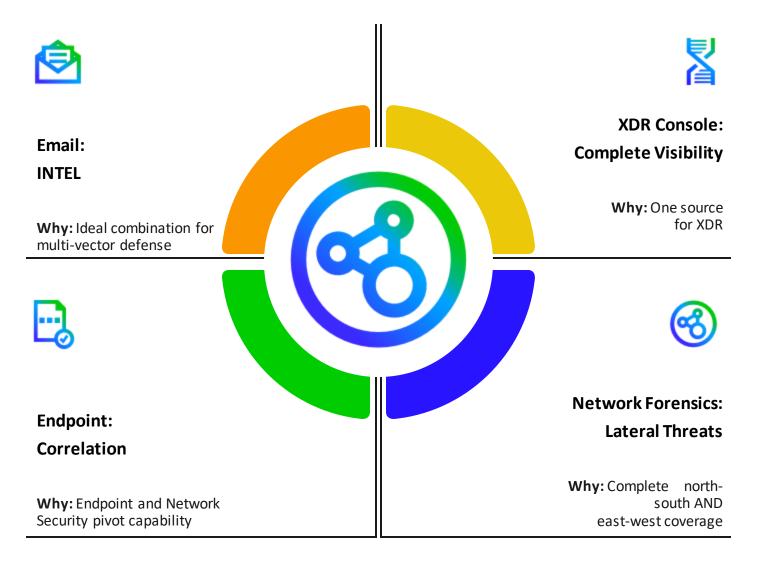


SSL Sizing

			100% HTTPS perf as %	
NX HW & Mode	Rated HTTP Throughput	100% HTTPS Recommendations	of rated HTTP	50% HTTPS
2500 int	100 Mbps	80 Mbps	80%	HTTPS: 40Mbps , HTTP: 60Mbps
2500 sensor	250 Mbps	200 Mbps	80%	HTTPS: 100 Mbps , HTTP: 150 Mbps
2550/ 2600 int	250 Mbps	200 Mbps	80%	HTTPS: 100 Mbps , HTTP: 150 Mbps
2550/ 2600 sensor	500 Mbps	400 Mbps	80%	HTTPS: 200 Mbps , HTTP: 300 Mbps
35/3600 int	500 Mbps	400 Mbps	80%	HTTPS: 200 Mbps, HTTP: 300 Mbps
35/3600 sensor	1 Gbps	400 Mbps	40%	HTTPS: 200 Mbps , HTTP: 700 Mbps
45/4600 int	1 Gbps	500 Mbps	50%	HTTPS: 250 Mbps, HTTP: 750 Mbps
45/4600 sensor	2 Gbps	1Gbps	50%	HTTPS: 500 Mbps, HTTP: 1.5 Gbps
55/5600 int	2.5 Gbps	1 Gbps	40%	HTTPS: 500 Mbps, HTTP: 2 Gbps
55/5600 sensor	5 Gbps	2 Gbps	40%	HTTPS: 1 Gbps, HTTP: 4 Gbps
65/6600 int	5 Gbps	1.5 Gbps	30%	HTTPS: 750 Mbps, HTTP: 4.25 Gbps
65/6600 sensor	10 Gbps	3 Gbps	30%	HTTPS: 1.5 Gbps, HTTP: 7Gbps
8600 int	10 Gbps	3.8 Gbps		
8600 sensor	20 Gbps	8 Gbps		
10550 int	4 Gbps	2 Gbps	50%	HTTPS: 1Gbps HTTP: 3Gbps
10550 sensor	8 Gbps	4 Gbps	50%	HTTPS: 2Gbps HTTP: 6 Gbps



Integrations with Other Trellix Solutions

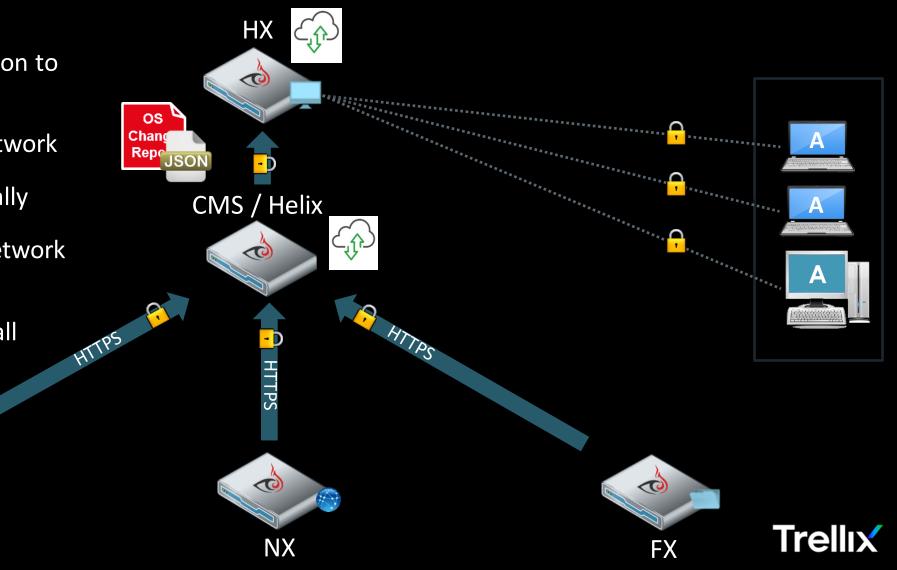




Integration / Correlation with other Trellix Technologies Detect and Validate

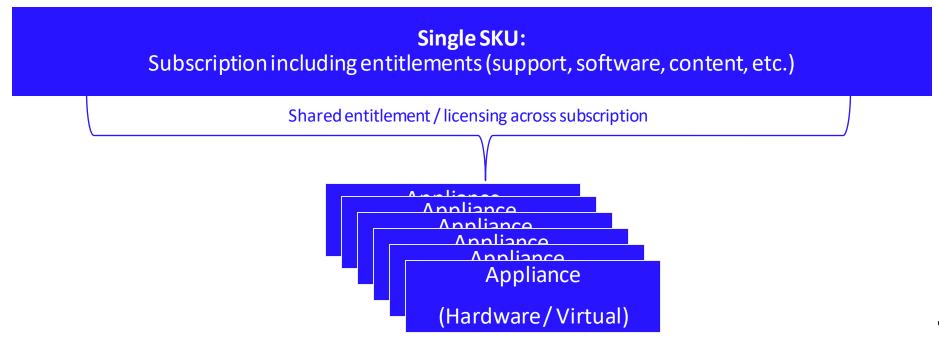
- Extend network detection to endpoints
- Confirm alerts from network
- Create IOCs automatically
- Validate and analyze network alerts
- Rapid interrogation of all endpoints

EX



Overview of Hermes

- Subscription based pricing
- Buy what you plan to use vs. buy full capacity of appliance
- Usage "floats" over the account rather than being fixed to an appliance
 - Customer uses investment 24x7 rather than business hours of time zone deployed
 - Think Family Share Plan concept
- Separates entitlement and hardware value



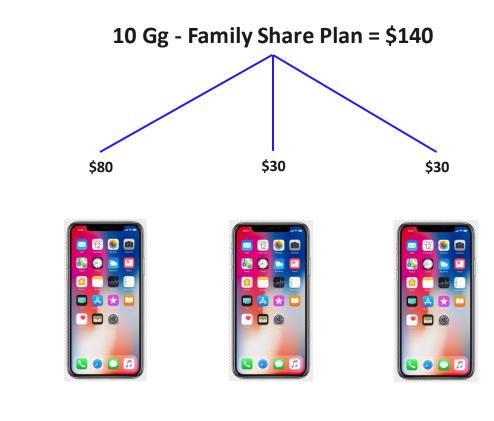


Plan per Device vs. Family Share Plan

(Classic/Capacity) | (Subscription / Consumption)

Aggregate Bill = \$180 2GB 2GB 2GB \$60 **\$60 \$60** 🖂 12 🙈 🖻 . N 🔊 📐 🗖 🛃 🛃 🔲 🛃 🚼 🚺 . - 0 . 🖻 🎯 • 🖻 🎯 0 🖸 л

Per Phone Cost = \$799



Per Phone Cost = \$140

CELL FAMILY SHARE SUBSCRIPTION

Network Security - Forensics



Packet Capture (PX) and Investigation Analysis (IA) Relationship





 Packet Capture (PX) – a "Security Camera" to record and replay network traffic and flows

 Investigation Analysis (IA) – a source to manage multiple "security cameras" and <u>rewind to view what led</u> <u>to the event</u>, correlate events, and ask questions



Network Forensics (PX)

Key Features

Up to 20Gbps Continuous Lossless Packet Capture

Intelligent Capture for selective filtering

Real-time indexing of flow and connection metadata



Ultra Fast Search of indexed metadata



Cost Effective Storage Expansion options



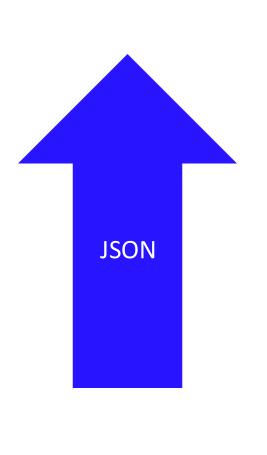


IA and PX Functional Relationship

IA

PX

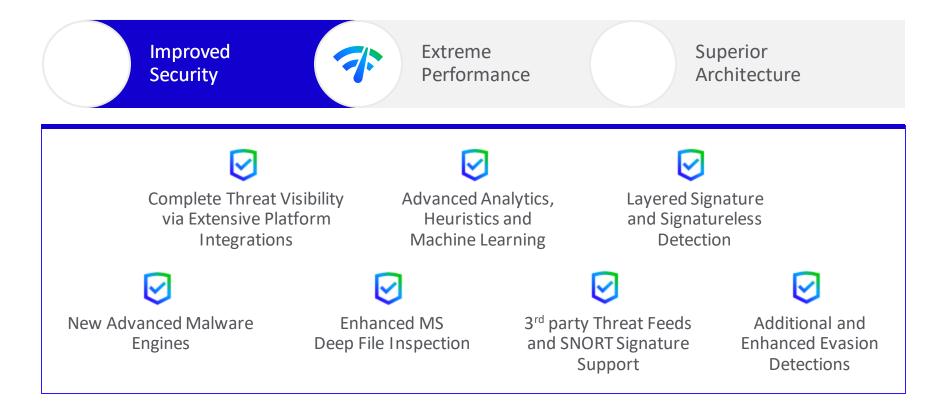
- Central Search Across PXs and IAs
- Fast Search up to Layer 7
- Flow and Layer 7 Records
- Enhanced Visualization
- API with pivot to any PX
- PCAP
- Fast Search up to L4
- API
- Limited Session Reconstruction



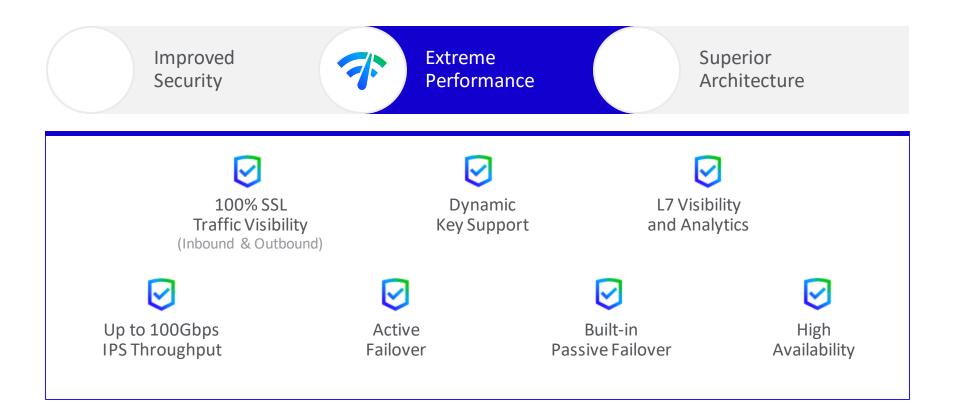


Network Security - IPS

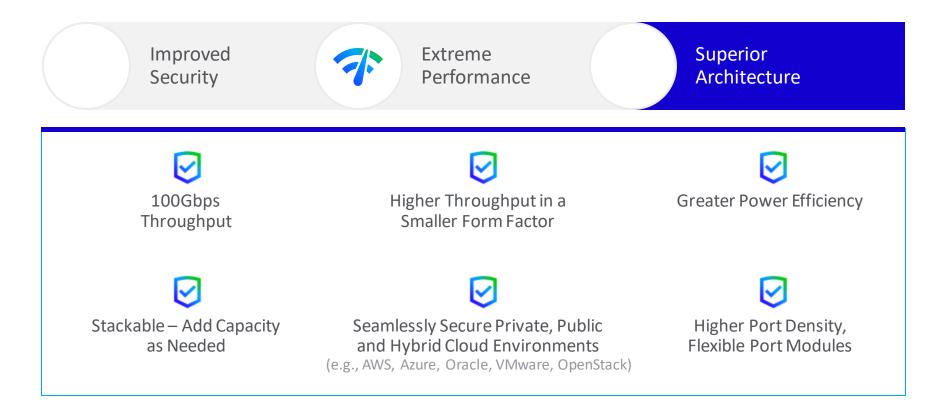






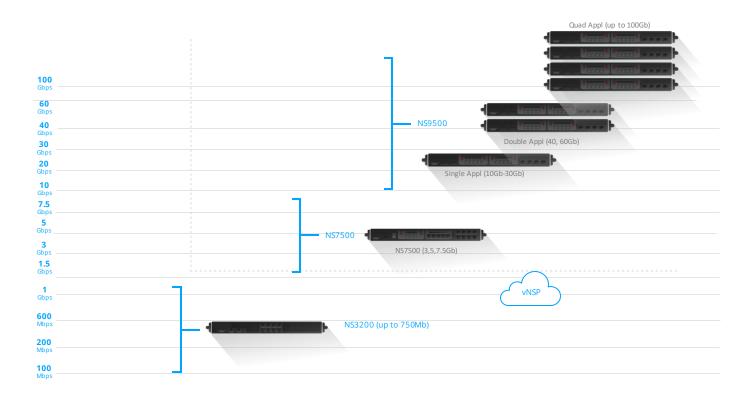








Trellix IPS – Sensor Overview





NX vs. IPS Positioning

	Trellix IPS	Trellix NX	Trellix Network Forensics
Primary Use-Case	IPS, Virtual Patching, Vulnerabilities / Exploits	Advanced Threat Detection	Network Forensics
Visibility	Primarily Datacenter Traffic	Primarily End User Traffic	Any
Dynamic Analysis Support	Yes (Off Box)	Yes (On Box or Off Box)	Yes (Off Box)
Behavioral Detections	Planned - via add on	Yes - partial	Planned – via add-on
Static Detections	Vulnerability Protection, DoS, Recon, QoS, Data Center Protection, internal firewall	Web infections, Callbacks, malware, lateral movement, Data Exfil detection	Suricata
Protocols	All	Mainly outbound web and SMB	All
L7 Metadata	Yes	Yes	Yes
Packet Capture	Event Based	Event Based	Full Capture
Appliance Scalability	Up to 100 Gbps	Up to 20 Gbps	20 Gbps
Competition	NGFW at SMB, Best of breed IPS at large Enterprise (Cisco Sourcefire, Trendmicro Tippingpoint)	CSWG at large enterprise (Zscaler, Netskope), NGFW at SMB	NetWitness, SentryWire, Riverbead, Niksun



Trellix

Use cases



Trellix NDR use-cases

Detect Exploits and Zero- Block C&C day Attacks

• Signature Based

Callbacks

- Non-signature Based
- URL's

- Beaconing
- Behavioral Analysis

Detect Lateral Movement

- East-West Traversal
- IVX Enrichment
- Data Exfil
- Behavioral Analysis

- Prevent and Detect Malicious Binaries
- Ransomware
- Callbacks
- Malicious
 Presence

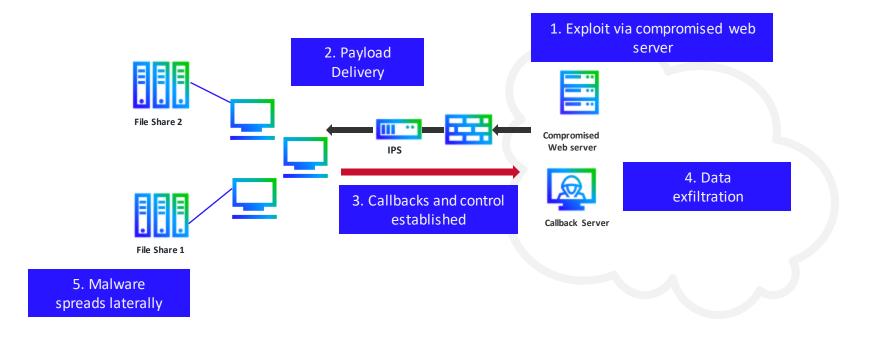


Demonstration Guidance

[Insert Trellix Product]

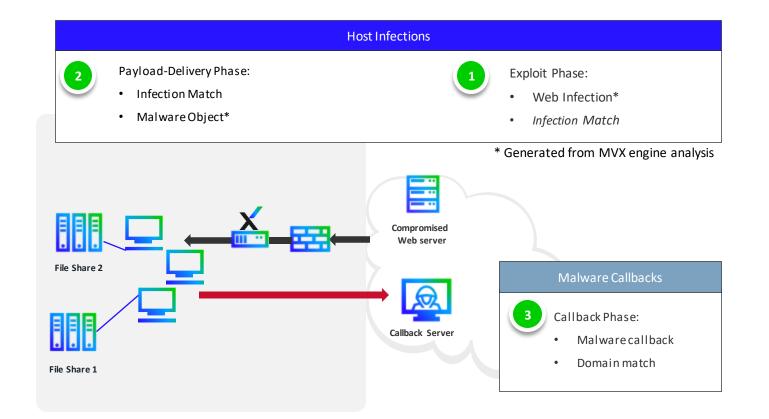


Web Compromise





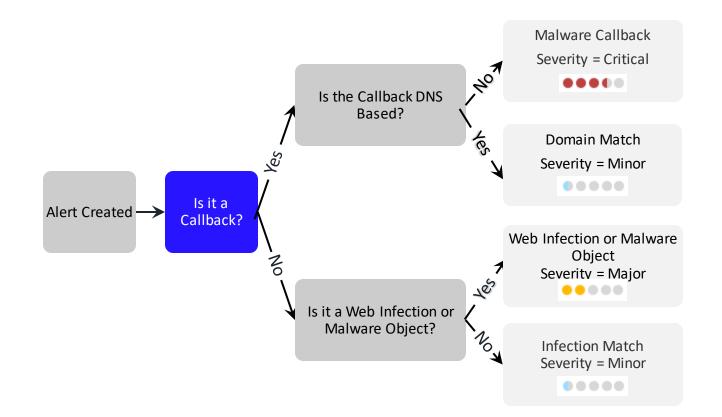
Event Types



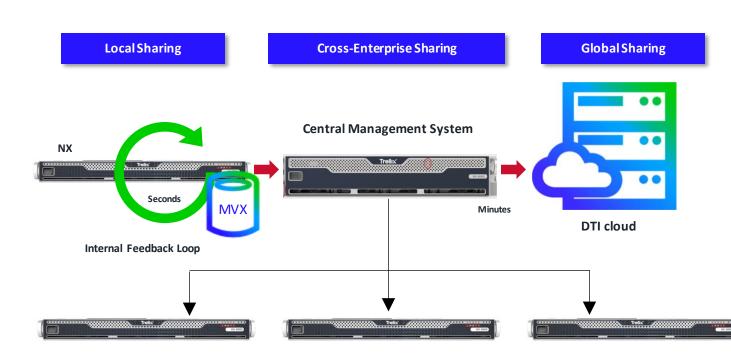
--/// ~~~ 1111-| | / / / - -___/ ---// ----~ ~ ~ ~



Alert Severity

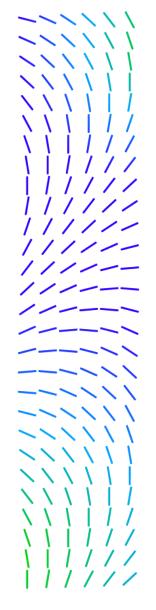






Dynamic Threat Intelligence (DTI)

CM-managed NX, EX, FX, and AX



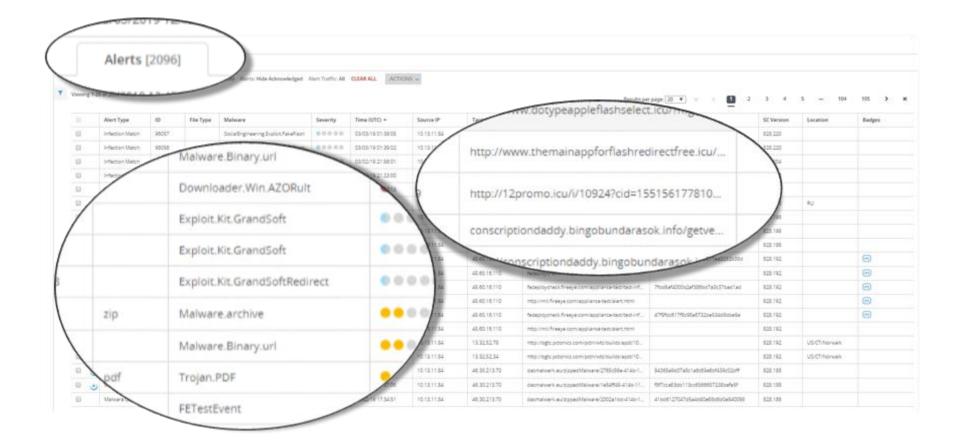


Alerts – Hosts View

Hosts [38]] Alerts	Callback Activ	vities									
Date Ra	nge: 02/17/2019 12:29:	54 - 03/03/2019 12:29:54	0				ACTIONS 🗸					
Viewing	1-20 of 38 Hosts										Results per page:	20 * 10 <
	Host	Total	Infe	ctions	Callba	acks	Blocked	Last Ma	Last Seen at (UTC)	Last Ack at (UTC)	Host Name	Badges
	10.13.11								03/03/19 01:39:05		10-13-11-84.victim.crossfire	6
	10.13.20.14	23	18		5		0	SocialEn	03/01/19 16:36:14		10-13-20-143.victim.crossfire	
	10.13.20.139								03/01/19 08:42:27		10-13-20-139.victim.crossfire	
	10.13.20.138							ROCK	03/01/19 07:37:27		10-13-20-138.victim.crossfire	
	10.13.10.61		1				Trojan APT GRUUM	ARK	03/01/19 07:33:02		10-13-10-61.victim.crossfire	
	10.13.20.125		12	5	7	0	Trojan, APT, GRILLM	ARK	03/01/19 05:24:49		10-13-20-125.victim.crossfire	6
	10.13.20.136		4	2	2	0	Backdoor.Win.CYB	IRGATE	02/28/19 16:46:05		10-13-20-136.victim.crossfire	ø
	10.13.20.133		2	0	2	0	Trojan,APT,GRILLM	ARK	02/28/19 03:51:16		10-13-20-133.victim.crossfire	
	10.13.11.227		4	2	2	0	Backdoor.Win.CYB8	RGATE	02/27/19 09:03:31		10-13-11-227.victim.crossfire	
	10.13.11.235		4	4	0	0	Backdoor.Win.CVB	RGATE	02/27/19 09:01:20		10-13-11-235.victim.crossfire	
	10.13.10.37		7	6	1	0	Trojan Generic		02/27/19 08:46:51		10-13-10-37.victim.crossfire	
	10.13.11.234		2	2	0	0	Backdoor.Win.CYB8	IRGATE	02/27/19 07:57:04		10-13-11-234.victim.crossfire	
	10.13.11.249		2	2	0	0	Malware.archive		02/27/19 03:08:27		10-13-11-249.victim.crossfire	
	10.13.11.226		4	2	2	0	Backdoor.Win.CYB8	RGATE	02/26/19 09:12:40		10-13-11-226.victim.crossfire	6



Alerts – Alerts View





Alert Badges

Hoata	Alerts (20%)	Cal	back Activitie										
	ge: 02/03/2019 12-48:5 1-20 of 2096 Altern	4-63/65/20191	(2-48:54 (Part 1	Monthi Johns Hote Acknowledged 1	Nert Traffic: All	CLEAR ALL ACTIO	NI -		Republy po	r page 20 • 1 = 1 • 1 2	1.4	5 - 104	105 ж. ж
	Alert Type	10	FileType	Matware	Severity	Time IUTO +	Source IP	Target IP	URL	Matware Hash	SC Version	Location	Badget
0	Infection Maton	98057		Socialing nearing Expect PalaPage		08/05/19 01:39/05	10.1311.84	54,20519,83	http://www.lanygraatgooffactulaiect.inu/http://w		838.233		
-01	Infaction Materi	96098		Socialingneeing Eurocheiefen		23/05/19 01:39/52	151311.84	18,218,116,40	The new stylespleterest in higher		828.220		
/	- Martin	90054		Sociel/greenglionsteletan		05/02/19 21 56:01	101311.04	168 172,200.16	TELEVISION DIVISION DIVISION OF A CONTRACT O		825.254		
	-	98053		Exploit SocialEngineering FallePlace		19/02/19 21 29:00	101211.04	161.106.13.29	mmp.ir12proma.kps/r106247bid#15615817791031		828.202		
Version	n	1		Maiware Sinary urt		08-02/19-20-33/19	10.13.11.04	194.88.123.138	construction and the programmer and information		825.198		
				Downloader XIn A20Ruit		10/02/19/20/30/06	10.13.11.84	194.58 123.128	Http://consortationdecidy.pingstounderspok.info/%		825.198	/	
iges		1	N	Explor. Rit. GrandSet	*****	05/02/19 20 30:05	1010104	194.55.123.135	. http://consciutiondakidy.bingsoundaracki/hfo/g_		523.114		
des				Exploit.Kt.Granatoft	*****	08/02/19 20:30:05	101311.04	104.88.123.138	upping a second se		325.195	(IPS)	
Data 1	Theft			Exploit.Kit Grandfort/facined	****	19-02/19 20:30:05	10.13.11.04	184.55.125.135	Http://constructiondepty.pingsounderetok.info/1_		523.190		
upe				Malvara.eronive		13-03/10 10:00:43	10.13.11.84	45.80.14.110	Reapingment. Snege comiscolarce testimet inf.	\$0e4cc5966c6c484823611ex8282z88z	825.982	(IPS)	
IPS				Nativare.Brnary.un		05/02/19 19:00:27	101311.04	45.60.16.110	feologicycheck firelys com appliance technicolint		825,792		
Threa	t Info			Trisan POF		08/02/19 19:00:23	101311.64	45.60.16.110	fedeoloycheol. firweys com-appliance-teptitadi inf	7fbd9af4000sDaf38fbcf7a3c37pac1ad	825.982	(IPS)	
120000	121			Reduct		09-02/19 18:59:36	10.11.11.04	45.60.18.110	Inter Inni Analya com appliance betrailert inni		525.782	9	
Blocke	ed		F	RTattleet.			10.13.11.04	45.60.16.110	feosoloycreckfrwya.com.applance.tect.tect.ref.	479/col1751c9645752ce53-c5cce5e	021.182	(IPS)	
Mobile	0			Reduct		03/02/19 18:56:41	10.13.11.64	45.65.16.110	may contract freque convepciance texturient nom		825.982	(FS)	
SSL Intercept			Trigen Downloader Trigen Downloader			85/23/19 10:53/28	10.12.11.04	18.32.82.76	mains gradenics competitives quies was 10.		828.192	-	
					00010404r 00000 2502/191		13.13.11.64	13.32.52.34	mpi rogicadanka oleh yelen warawida kote 70		825.182	IPS	
			2.0	Malvera archive		10102/1917.0836	10.13.11.04	46.30.213.79	patrialise's europpechlaisare/2185:55e-214o-1	9438549007allc1a6c89401439c02off	828-188		
			29	Malwara, Sinary RECI		03/02/19 17:37:95	10.13.11.04	46.90.213.70	datmaliverk.eu/t/ppedMalvare/1e84%85-4145-11	f9f7ccadSep113ccd686657238barladr	828.188		
		have	20	VavaraBinary		10002/1017.0451	10.12.11.64	#5.30.213.70	Decreavers europoent/laivere/2002a1to-41ab-1	41208-27047+5+2591+650-5+540008	828.104		

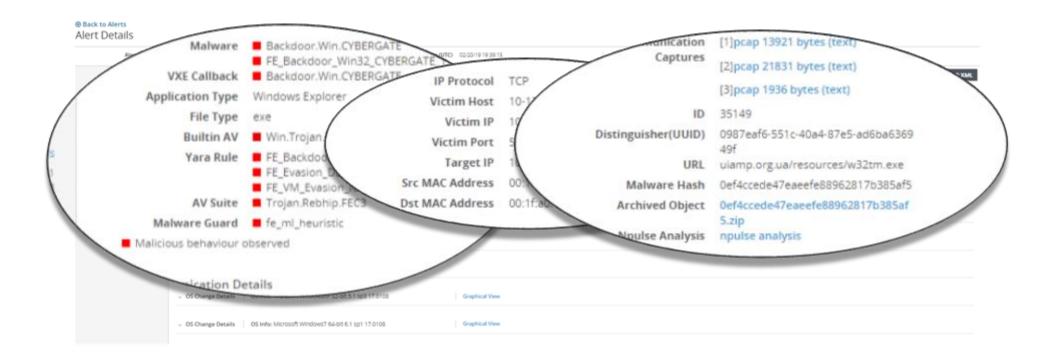


Alert Filtering

						Filters Expand all	€	L	Filters Expand a	. 6	Ð	1			
						Date Range	-		U	*	1				
						03/02/2019 15:35:06 - 03/03/20	0	L	Distinguisher(UUID)	~					
Alerts As o	f 03/03/2019 15:25	254 Etc/UTC	o			Alerts	•	ŀ	File Type	~		E			
	Alerts [20]		ck Activities			Critical Detection	•		Malware	~					
T	Alerts	- 03/03/2019 1	5:29:54 (Past 24	Hours) Alerts: Hide Acknowledged	Alert T	AV Alerts	•	L	Severity	~		L	,	esults per page: 20 🔻) × < O
	Lert Type	ID	File Type	Malware	Sev	Malware Guard Alerts	•	U	Source IP/Mask	~	4		SC Version	Location	Badges
	Infection Match	96057		SocialEngineering.Exploit.FakeFlash	•			10					828.220		
0	Infection Match	96056		SocialEngineeringExploit.FakeFlash	•	Custom Rules	•	10	Target IP/Mask	~			828.220		
0	Infection Match	96054		SocialEngineeringExploit.FakeFlash	•			1					828.204		
	Infection Match	96053		Exploit.SocialEngineering.FakeFlash	•	Alert Type		oon:	URL URL	~			828.202		
0	Web Infection	35568		Malware.Binary.url	••								828.198		
	Malware Callback	96051		Downloader.Win.A20Ruit	••	Alert Traffic	~	Malware Hash	# Malware Hash	~			828.198	RU	
0	Infection Match	96050		Exploit Kit GrandSoft	•	Page Page Page Page Page Page Page Page		~					828.198		
	Infection Match	96049		Exploit Kit GrandSoft	•	ID	~	~	E Location	~			828.198		
	Infection Match	96048		Exploit.Kit.GrandSoftRedirect	•		· · · · · ·		*				828.198		
•	Malware Object	35185	zip	Malware.archive	•	Distinguisher(UUID)	•	1	SC Version	*		26384	828.192		0
						File Type	• •		Badges	~	Ŧ				
						CLEAR API	PLY		CLEAR	APPLY					

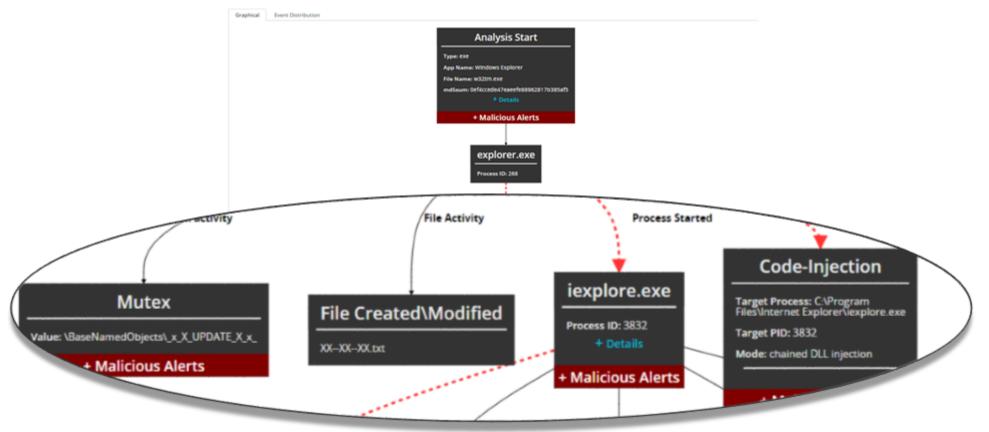


Alert Details





OS Change Detail – Graphical





OS Change Detail – Report

	Mutex		\BaseNamedObjects_x_X_UPDATE_X_x_	3836						
	Malicious Alert	Malware Family	Message: Malicious Refros Indicator							
	Mutex		$\label{eq:laseNamedObjects} \space{-1.5} \$	3836						
			\BaseNamedObjects_x_X_BLOCKMOUSE_X_x_	3836						
			\BaseNamedObjects***MUTEX***	3836						
	File	Created	C:\Documents and Settings\admin\Local Settings\Temp\YY_YY_YY tvt	C:\Documents and Settings\admin\Local Settings\Texps\YY_YY_txt 3836						
	File Course		C:\Program Files\Internet Explorer\iexplore.exe Parentname: C:\Documents and Settings\admin\Local Settings\Temp\w32tm.exe Command Line: "C:\Program Files\Internet Explorer\iexplore.exe" MD5: b60dddd2d63ce41cb8c487fcfbb6419e SHA1: eadce51c88c8261852c1903399dde742fba2061b Source: C:\Documents and Settings\admin\Local Settings\Temp\w32tm.exe Target: C:\Program Files\Internet Explorer\iexplore.exe							
deinjection										
alicious Alert	Suspici	ous Code Injection	Message: Code injection observed							
teinjection	Chaine Injectio	d Direct Code n		Source: C:\Documents and Settings\admin\Local Settings\Temp\w32tm.exe 3 Target: C:\Program Files\Internet Explorer\iexplore.exe						
		Process Suspended	Source: C:\Documents and Settings\admin\Local Settings\Temp\w32tm.exe Target: C:\Program Files\Internet Explorer\iexplore.exe							
	Codeinjection	Chained Direct Code Injection	Source: ChDocomennet Target: ChProgram Files\Internet ExplorerAiexplore.exe	3836 3848						
	Codeinjection	Create Process Suspended Memory Write Code	Source: C:\Documents and Settings\admin\Local Settings\Temp\w32tm.exe Target: C:\Program Files\Internet Explorer\iexplore.exe	3836 3848						



OS Change Detail – Event Distribution





SE Resources How to Access

[Insert Trellix Product]



Partner Care Team here to help with:

partnercareemea@trellix.com

msppartnercare@trellix.com

Partner Portal & Service Portal

- Product/Licensing queries
- Profitability programs
- Partner Registration
- Partner Update/Certification
- NFR Depot
- NFR License
- Reports

Partner

Care

MSP

Partner

Care

- Training/Partner Onboarding
- Lab Access

- iAsset access
- Partner training: iAsset, PBC, MSP program, Download center
- Partner Business center (PBC), Reporting
- Product & Licensing
- BPS Portal
- Billing
- Tenant
- Name and address updation on MSP

Partner SE Technical Bookmarks



Product Technical Documentation Portal

- Product Documentation: https://docs.trellix.com/
- Administratorion Guides
- Deployment Guides
- System Security Guides
- Release Notes
- Hardware Guides



Cloud Lab

- CrossFire (ASH):
- https://login.trellix.com/



Communication

Partner Care Team

- <u>partnercareemea@trellix.com</u>
- MSP Partner Care Team
 msppartnercare@trellix.com



Expert Center

- Knowledge Base
- Forum
- Trellix-F Community:
- https://community.fireeye.com/
- Trellix-M Community:
- <u>https://communitym.trellix.com/</u> Consolidation in progress...

Trellix

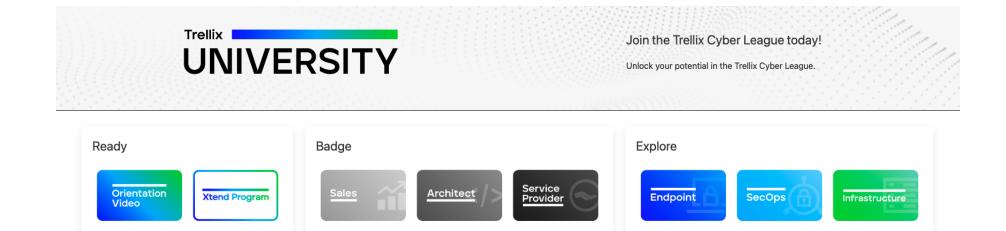
NFR (Not-or-Resell)

Based on Partnership Level*, free NFR Licenses can be requested

COMPETENCY (Enablement)	Collaborate	Momentum	Growth	Distribution	MSSP
Access to Trellix University	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Trellix Annual Partner Conference (by Invitation)	\checkmark	\checkmark		\checkmark	\checkmark
Trellix Demo Center (formerly MPACT & Cross Fire)	\checkmark			\checkmark	\checkmark
Not-for-Resell (NFR), Upon Request	\checkmark	**		\checkmark	
Trellix Evaluation Offering (partner requested POV)	\checkmark	\checkmark		\checkmark	\checkmark
Cyber League Specialization (Trellix University)	\checkmark			\checkmark	\checkmark

BENEFITS NOTES: ** Support Varies by Region. Assumes completion of ICPA following acceptance of Trellix Partner Application.





Thank you!

Your friendly bookmark for certification

Trellix University https://training.trellix.com Trellix Sales Certified: Network Security (NX) Trellix Sales Certified: Detection as a Service

Trellix Certified Architect: Network Security (NX) Trellix Certified Architect: Detection as a Service Trellix Intrusion Prevention System Essentials

Trellix Service Provider: Network Security (NX) Trellix Service Provider: Detection as a Service Trellix Intrusion Prevention System Essentials

Trellix

Trellix Differentiators

[Insert Trellix Product]



Awards and Certifications



LEADERSHIP SOUTASS

2022 Globee Gold Award for Network Detection and Response 2021 KuppingerCole Leadership Compass Overall Leader for Network Detection and Response

Forrester®

2021 Network Analysis and Visibility Recognized as a Large Vendor

FROST & SULLIVAN

Market Leader for Advanced Threat Protection



Common Criteria Certification



FIPS 140-2 Certification



SOC 2 Type 2 Certification for Security and Confidentiality



ISO 27001 Certification



First security solution to receive the US Department of Homeland Security SAFETY Act Certification

Thank You

