

Trellix

21 - 24 OCTOBER 2024

EMEA & LTAM Partner Tech Summit

Lisbon, Portugal



Keynotes

Learn more about Trellix's vision, roadmap, and initiatives directly from our executive team to stay ahead of the curve and capitalize on emerging trends and opportunities.

Time	Keynote	Speakers
09:00 am - 09:10 am	Welcome & Introduction	Fanny Cardoso Channel Director LTAM Luca Brandi Channel & OEM Sales Director EMEA
09:10 am - 09:30 am	Trellix EMEA SVP Keynote	Silvio Rugolo Senior Vice President & GM EMEA
09:30 am - 09:50 am	Two Eyes Open: How Network Detection & Response brings Perspective to Security Operations	Gareth Maclachan General Manager Network & Collaboration Security
09:50 am - 10:10 am	Modernizing Endpoint Security & Security Operations using GenAI	Deepak Dalvi Vice President Endpoint & Data Security
10:10 am - 10:40 am	Coffee Break	
10:40 am - 11:10 am	Striking a Chord with Security Innovation, don't let the pace of innovation out play your security	John Fokker Head of Threat Intelligence Mo Cashman Field CTO EMEA
11:10 am - 11:30 am	Optimize security solutions with Trellix Professional Services	Siju Ramachandradasan Senior Director Professional Services EMEA
11:30 am - 11:50 am	Trellix Thrive: Flexible Solutions for MSSP	Candice Dobra Senior Director Customer Success
10:50 am - 12:00 pm	Wrap-Up & Closing Remarks	Fanny Cardoso Channel Director LTAM Luca Brandi Channel & OEM Sales Director EMEA

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Workshops

Our technical workshops are tailored for Solutions Engineering to provide comprehensive insights into Trellix's strategic products and services. Each workshop comprises knowledge-sharing, demonstrations, best practices, use case walk-throughs, and competitive intelligence alongside Trellix Wise, our solution that delivers GenAI-powered threat detection and response capabilities. You will explore the technical details of Trellix Wise and how to use it across the platform. Walk away with detailed materials from each session you can use in the field to win with Trellix portfolio.

EMEA Workshops

Time Slots	Topic	Speakers
Tuesday: 01:45 pm – 05:15 pm Wednesday: 09:00 am – 12:30 pm 02:00 pm – 05:30 pm Thursday: 09:00 am – 12:30 pm	Trellix XDR The Trellix AI-powered XDR platform ingests data from Trellix native security controls across endpoint, network, data, and cloud security and from more than 1 billion sensors for multi-vector detection to defend against the most sophisticated threats using advanced machine learning and embedded cyber intelligence. Reduce risk, cost, complexity, and time to value with our single, open, comprehensive AI-powered XDR platform.	Filippo Sitzia Henrik Olsson
Tuesday: 01:45 pm – 05:15 pm Wednesday: 09:00 am – 12:30 pm 02:00 pm – 05:30 pm Thursday: 09:00 am – 12:30 pm	Trellix Endpoint Security Endpoint technology is undergoing a major transformation. Our endpoint security products are the most demanded solutions in our portfolio. Explore how our products give you actionable intelligence to help you continuously and effectively monitor threats, providing a strong shield against attacks alongside Trellix Wise. Also, learn from our experts about our process to unify EDR with Forensics and the mature ENS platform under the XConsole.	Ayed Alqartah Benjamin Marandel Steen Pedersen
Tuesday: 01:45 pm – 05:15 pm Wednesday: 09:00 am – 12:30 pm 02:00 pm – 05:30 pm Thursday: 09:00 pm – 12:30 pm	Trellix Network Detection and Response Learn about the latest updates and real-world use cases for Trellix NDR. Better understand how to minimize the risk of costly breaches by detecting and preventing advanced, targeted, and evasive attacks in real time. Discover how you can take advantage of our NDR product's actionable insights, comprehensive protection, and extensible architecture. Elevate your knowledge of NX, IPS, PX, and Investigator, which is transforming into the NDR platform through this session.	Mohamed Gamal Negrn Owen Edwards (Tanja Hofmann)
Wednesday: 09:00 am – 12:30 pm Thursday: 09:00 am – 12:30 pm	Trellix Data Security Learn how Trellix Data Security delivers unprecedented protection for sensitive and proprietary information from the keyboard to the cloud. Explore the latest updates on industry-leading discovery and classification, deploy policies across top threat vectors, how to respond to events in real time, coach users, and generate reports. New regulations and insider threats are increasing customers' demand for data security. This session will provide the expertise you need to win against the competition.	Leon Matthesen Sreeharsha Raghavendra
Tuesday: 01:45 pm – 05:15 pm Wednesday: 02:00 pm – 05:30 pm	Trellix Email Security Email continues to be the most successful cyberattack vector, with over 90% of attacks beginning as phishing attempts. Learn in detail about our advanced email security detection solutions that stop ransomware, business email compromise, spear phishing, and impersonation emails. While every customer might have an email security solution, we see room for improvement in detection capabilities where Trellix Email Security is gaining traction. It's also a great session to support customers in transforming their email with cloud providers. Trellix Intelligence Virtual Execution (IVX) IVX forms the core of our advanced detection capability. This session will equip you with a comprehensive understanding of how Trellix Intelligent Virtual Execution thwarts incursion by uncovering previously unseen exploits and malware, offering a wide array of flexible integration and deployment options. We've introduced new integrations for IVX in the past year, and this session will further bolster your knowledge in this evolving field.	Rahul Iyer Tanja Hofmann TG Singham

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LTAM Workshops

Time Slots	Topic	Speakers
Tuesday: 01:45 pm – 05:15 pm	Trellix Endpoint Security Endpoint technology is undergoing a major transformation. Our endpoint security products are the most demanded solutions in our portfolio. Explore how our products give you actionable intelligence to help you continuously and effectively monitor threats, providing a strong shield against attacks alongside Trellix Wise. Also, learn from our experts about our process to unify EDR with Forensics and the mature ENS platform under the XConsole.	David Nieto Julio Quinteros Ale Garcia Fer Segura
Wednesday: 09:00 am – 12:30 pm	Trellix Data Security Learn how Trellix Data Security delivers unprecedented protection for sensitive and proprietary information from the keyboard to the cloud. Explore the latest updates on industry-leading discovery and classification, deploy policies across top threat vectors, how to respond to events in real time, coach users, and generate reports. New regulations and insider threats are increasing customers' demand for data security. This session will provide the expertise you need to win against the competition. Trellix Email Security Email continues to be the most successful cyberattack vector, with over 90% of attacks beginning as phishing attempts. Learn in detail about our advanced email security detection solutions that stop ransomware, business email compromise, spear phishing, and impersonation emails. While every customer might have an email security solution, we see room for improvement in detection capabilities where Trellix Email Security is gaining traction. It's also a great session to support customers in transforming their email with cloud providers.	Julio Quinteros Ale Garcia David Nieto Fer Segura
Wednesday: 02:00 pm – 05:30 pm	Trellix Network Security / NDR Learn about the latest updates and real-world use cases for Trellix NDR. Better understand how to minimize the risk of costly breaches by detecting and preventing advanced, targeted, and evasive attacks in real time. Discover how you can take advantage of our NDR product's actionable insights, comprehensive protection, and extensible architecture. Elevate your knowledge of NX, IPS, PX, and Investigator, which is transforming into the NDR platform through this session.	Alejandro Garcia Fer Segura David Nieto Julio Quinteros
Thursday: 09:00 am – 12:30 pm	Trellix XDR The Trellix AI-powered XDR platform ingests data from Trellix native security controls across endpoint, network, data, and cloud security and from more than 1 billion sensors for multi-vector detection to defend against the most sophisticated threats using advanced machine learning and embedded cyber intelligence. Reduce risk, cost, complexity, and time to value with our single, open, comprehensive AI-powered XDR platform.	Alejandro Garcia Julio Quinteros Fer Segura David Nieto

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