

✓ 21 – 24 OCTOBER 2024

EMEA & LTAM
Partner Tech Summit

Lisbon, Portugal





El equipo

Email Security

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- Alejandro Garcia
- Fernando Segura
- David Nieto
- Julio Quintero

Trellix Collaboration Security

Garantizar que los equipos puedan trabajar con confianza y seguridad en toda la empresa



Email

Still the primary attack vector.

Over 90 % of cyber attacks begin with phishing.



Collaboration Platforms

Allow us to freely share information, but do not ensure the integrity of what is being shared



Enterprise Applications

Digital transformation initiatives grant access to suppliers, vendors, customers – and threat actors



Distintos casos de uso

IVX for Products

Targeted for Trellix Appliances

- IVX detection created the sandbox market. Detection is our founding competency
- Flexible deployment options that scale for scanning throughput with Network Security, Email Security, Endpoint, etc.
- Clustered architecture instrumented for 200 potential simultaneous executions

IVX for Investigators

Targeted for the SOC

- Used during investigative workflows
- Detonate suspicious content
- Reverse engineer malware

IVX for Collaboration Security

Targeted for Enterprise Applications

- Organizations focused on digitizing their extended enterprise value chain
- Integrates with enterprise applications
- Mitigate the risk of working with external organizations and vendors



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Trellix ranks #1 in SE Labs Report beating Microsoft and Google







SE Labs Annual Security Awards 2024



Email is still the most successful attack vector

Primary attack vector

91%

Of cyberattacks begin with spear phishing***

Cloud email adoption

70%

Of organizations use cloud email solutions and growing**

Microsoft isn't good enough

3M

Attacks missed by Microsoft in a year across 1058 customers*

Average breach lifecycle

277Days

Resulting from business email compromise ****



^{*}Trellix Advance Research Center

^{**}Gartner Market Guide for email security

^{***}Knowbe4.com Nov 29, 2022

^{*****}IBM Cost of a Data Breach Report 2022

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Product Deployment

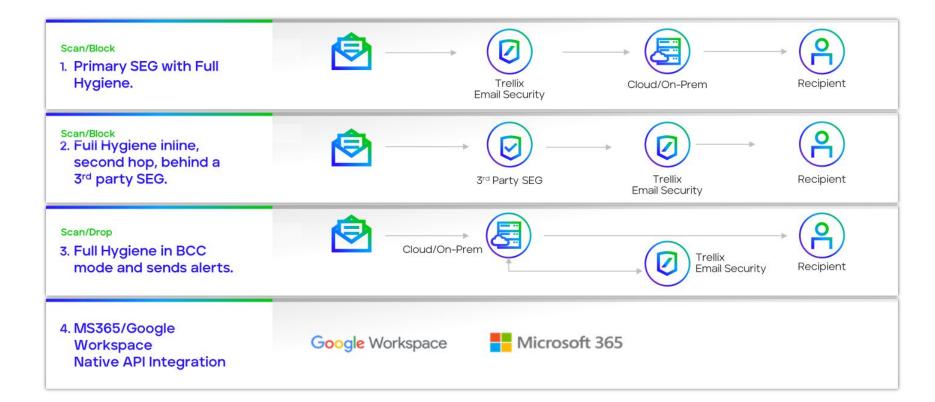


Trellix Email Security





Flexible Deployment Options Cloud Email



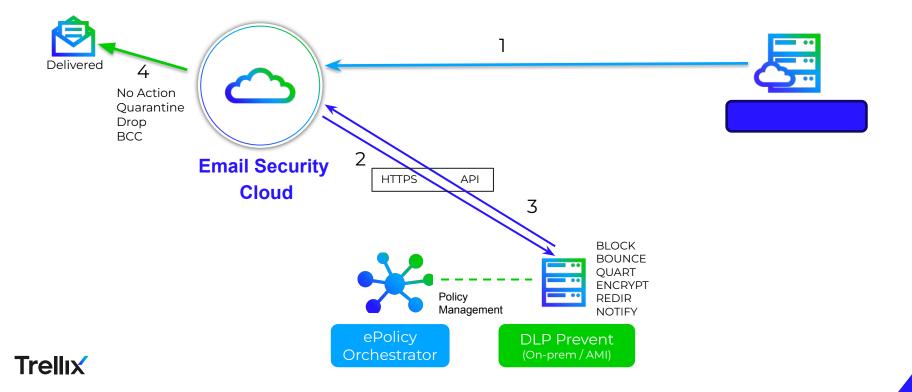
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Demo

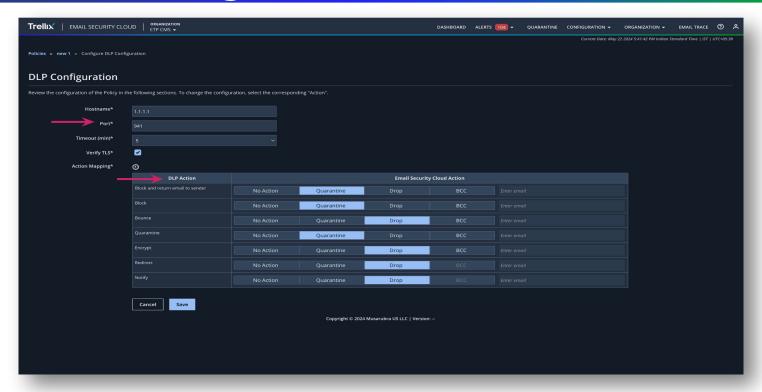
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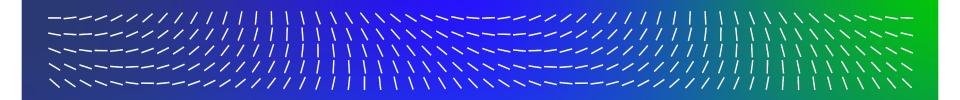
Email DLP Response Flow



Email DLP Integration







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